

THE INTERNATIONAL CENTRE FOR THE SETTLEMENT OF
INVESTMENT DISPUTES

-----x
In the Matter of Arbitration :
Between: :
: APOTEX HOLDINGS INC. and APOTEX INC., :
: Case No.
Claimants, : ARB (AF) 12/1
: and :
: THE UNITED STATES OF AMERICA, :
: Respondent. : (Revised)
-----x Volume 6

HEARING ON JURISDICTION AND THE MERITS

Monday, November 25, 2013

The World Bank
1225 Connecticut Avenue, N.W.
C Building
Conference Room C8-150
Washington, D.C. 20433

The hearing in the above-entitled matter came on, pursuant to notice, at 9:00 a.m. before:

MR. V.V. VEEDER, QC, President

MR. J. WILLIAM ROWLEY, QC, Arbitrator

MR. JOHN R. CROOK, Arbitrator

Also Present:

MR. MONTY TAYLOR
Secretary to the Tribunal

MS. MARTINA POLASEK
Alternate Secretary of the Tribunal

Court Reporter:

MS. DAWN K. LARSON
Registered Diplomate Reporter
Realtime Reporter
B&B Reporters
529 14th Street, S.E.
Washington, D.C. 20003
(202) 544-1903

APPEARANCES: (Continued)

Attending on behalf of the Respondent:

MS. MARY McLEOD
Acting Legal Adviser
MS. LISA J. GROSH
Assistant Legal Adviser
MR. JOHN D. DALEY
Deputy Assistant Legal Adviser
MR. JEREMY K. SHARPE
Chief, Investment Arbitration,
Office of International Claims
and Investment Disputes
MR. NEALE H. BERGMAN
MR. DAVID M. BIGGE
MR. JOHN I. BLANCK
MS. ALICIA L. CATE
MS. NICOLE C. THORNTON
MS. ABBY L. LOUNSBERRY (Paralegal)
Attorney-Advisers,
Office of International Claims and
Investment Disputes
Office of the Legal Adviser
U.S. Department of State
Suite 203, South Building
2430 E Street, N.W.
Washington, D.C. 20037-2800
(202) 776-8443

APPEARANCES:

Attending on behalf of the Claimants:

MR. BARTON LEGUM
MS. ANNE-SOPHIE DUFÉTRE
MS. BRITTANY GORDON
MS. LARA ELBORNO
Salans FMC SNR Denton Europe LLP
5 boulevard Malesherbes
75008 Paris
France

MR. JOHN J. HAY
MS. KRISTEN WEILMS
MS. ULYANA BARDYN
Dentons
1221 Avenue of the Americas
New York, NY 10020-1089
USA

Claimant's Representative:

MR. JEREMY DESAI
President and Chief Operating Officer
Apotex Inc.

MS. ROBERTA LOOMAR
General Counsel, U.S., Apotex Corp.

C O N T E N T S

	PAGE
PRELIMINARY MATTERS	
CLOSING ORAL SUBMISSIONS	
ON BEHALF OF THE CLAIMANTS:	
By Mr. Legum	1545
By Mr. Hay	1550
By Ms. Dufêtre	1561
By Mr. Legum	1580
QUESTIONS FROM THE TRIBUNAL	1616
ON BEHALF OF THE RESPONDENT:	
By Mr. Daley	1624
By Ms. Grosh	1642
By Mr. Sharpe	1679
By Ms. McLeod	1705
PROCEDURAL MATTERS	1718

1540

1 P R O C E E D I N G S

2 PRESIDENT VEEDER: Good morning, ladies and
 3 gentlemen. We'll start Day 6 of this hearing, the
 4 25th of November. There is a certain amount of
 5 housekeeping just to clear up over the weekend.

6 As intimated during the organizational
 7 meeting, the Tribunal sent a list of Topics to the
 8 Parties on Saturday, which appear to have been safely
 9 received. We also received some materials by e-mail
 10 from the Claimant. We understand there is no
 11 objection to those materials coming in to the extent
 12 that any new and particularly the single Authority
 13 referred to.

14 The arrangements for today are the Claimants
 15 will start their Closing Oral Submissions. And then
 16 we'll break, as agreed, and hear the Respondent's
 17 Closing Oral Submissions at 2:30.

18 Is there anything else from the Claimants'
 19 side that we need to address at the moment?

20 MR. LEGUM: A couple of small housekeeping
 21 matters.

22 The Tribunal Secretary asked the Parties to

1542

09:01:54 1 Day 5's transcript start with an even number for this
 2 to really work. I think.

3 PRESIDENT VEEDER: That we probably can't do,
 4 can we? Can we not live with Day 5 as it is?

5 MR. LEGUM: Well, in terms of--so two things.
 6 First, the Confidentiality Order agreed in this case
 7 allows for a certain period of time for the Parties to
 8 redact information before they are disclosed to the
 9 public. So, there, I think we're already covered.

10 In terms of the pagination references, that
 11 may be writing on the wall, I'm afraid.

12 PRESIDENT VEEDER: Okay. We've been
 13 defeated. We'll do what we can do.

14 We'll stop the transcript to talk to the
 15 shorthand writer.

16 (Conferring.)

17 PRESIDENT VEEDER: Anything else?

18 MR. LEGUM: I'm afraid there is. So two
 19 other things.

20 First, our slides today--we've been observing
 21 the way the Tribunal works with slides, and the
 22 Tribunal seems to be focused on the books. And I know

1541

09:00:52 1 consult on the designations of confidential
 2 information in Day 5's rough transcript over the
 3 weekend. I'm afraid that the Parties were occupied by
 4 other matters, and so that homework assignment has not
 5 yet been completed. We will turn to it hopefully
 6 later today or at some point soon, but we haven't been
 7 able to get to that.

8 PRESIDENT VEEDER: I think we can say that
 9 that causes no difficulty to the Tribunal. It is just
 10 as, in fact, the Parties have raised, it may cause
 11 troubles for references to Day 5 of the transcript.

12 So it's been proposed, and we agree, that the
 13 pagination for today, Day 6, should start at 1600 and
 14 that will remain the standard reference for all future
 15 reference to today's transcript--I'm sorry, to today's
 16 transcript.

17 That would take care of it, wouldn't it?

18 MR. LEGUM: Actually, that was my suggestion.

19 PRESIDENT VEEDER: It was, indeed.

20 MR. LEGUM: And upon reflecting upon it
 21 further, I'm not sure that it works, actually. One
 22 would have to actually have the starting number for

1543

09:04:35 1 that it's difficult to read small print. So what
 2 we've done is we've reproduced in their integrity
 3 certain documents so that they will be easier to read
 4 for the Tribunal. We'll flash on the screen so the
 5 people in the public room can see the documents,
 6 something, but there will be, in that sense, a slight
 7 discrepancy in that the format--the Tribunal's book
 8 and for opposing counsel's book, will be portrait.
 9 And it will be landscape--or maybe I've got that
 10 backwards in terms of the orientation of the pages. I
 11 just wanted to explain that so there is no confusion
 12 during the discussions.

13 PRESIDENT VEEDER: This looks fine to us. I
 14 know what you mean. There is more text.

15 MR. LEGUM: It's easier to read.

16 PRESIDENT VEEDER: It's easier to read.

17 Thank you.

18 MR. LEGUM: Finally, on time--so the Parties
 19 have agreed on 90 minutes. With the Tribunal's
 20 questions, it may be a little bit tight. So the
 21 Parties have agreed that we'll have a little bit of
 22 latitude and, of course, any additional time that we

09:05:42 1 take, up to maybe ten minutes, the same courtesy
2 should be extended to the United States.

3 PRESIDENT VEEDER: Does that cause any
4 difficulty to the Respondent? It's agreed. On both
5 sides we've added to burden of Closing Oral
6 Submissions. We indicated on Friday that injury time
7 would be extra to the 90 minutes. 10 minutes or so is
8 no problem at all.

9 MR. LEGUM: Thank you.

10 PRESIDENT VEEDER: If you need longer, please
11 say so.

12 MR. LEGUM: That's the end of my list.

13 PRESIDENT VEEDER: On the Respondent's side,
14 is there any housekeeping we need to address at this
15 stage?

16 MS. GROSH: No, we don't have anything
17 further.

18 PRESIDENT VEEDER: Thank you very much.

19 Claimants have the floor for their Closing
20 Oral Submissions. At some stage, you may want to take
21 a break, but we'll let you decide when that should be.

22 MR. LEGUM: Thank you.

09:07:38 1 again rushed to take action against a major
2 pharmaceutical company without any imminent health
3 hazard and without providing any real opportunity for
4 the company to address FDA's concerns. The evidence
5 introduced and reviewed this past week, Apotex
6 submits, has only confirmed that observation. None of
7 the comparators identified by the U.S. presented
8 either of these qualities. The Apotex case, as I
9 noted last Monday, is, indeed, without equal.

10 The testimony and presentations this past
11 week have underscored the insufficiency of the
12 evidence offered by the U.S. in this case. We learned
13 that Dr. Rosa, the only Witness supporting key
14 portions of the U.S. position, had no personal
15 knowledge of many of the matters addressed in his
16 Witness Statement.

17 We heard a number of new factual arguments
18 unsupported by any evidence, such as the newfound
19 positions that cGMP violations for injectable drugs
20 cannot be compared to solid dose, and cGMP violations
21 by public companies are different from those that are
22 not traded on stock exchanges.

09:06:24 1 CLAIMANTS' CLOSING ORAL SUBMISSIONS

2 MR. LEGUM: Mr. President, Members of the
3 Tribunal, a week ago today I opened the Claimants'
4 Case-in-Chief by noting the exceptional nature of the
5 U.S.'s treatment of Apotex and its investments. I did
6 so not with Apotex's words, but with those of Edwin
7 Rivera-Martinez.

8 Mr. Rivera, as the Tribunal will recall from
9 the testimony of Lloyd Payne, was the FDA official who
10 was on the phone once or twice a day with the
11 inspectors during the Signet inspection in 2009. The
12 Tribunal will recall what Mr. Rivera said about the
13 Measure against Apotex. "That Import Alert was
14 implemented 10 days after the completion of an
15 inspection. We've never done that before. Generally,
16 we place companies on an Import Alert after a Warning
17 Letter. This inspection was completed on a Friday.
18 On Monday, FDA Office of Compliance International
19 Alert branch was on the phone with the executive
20 officer and asked them what they intended to do."

21 Mr. President, Members of the Tribunal, a
22 week ago I noted that FDA had never before and never

09:08:53 1 Also notable is what we did not hear this
2 week. Apotex showed in Mr. Hay's presentation on
3 Monday that Janet Woodcock, the director of CDER,
4 concluded in June of 2009 based on a hastily prepared
5 Key Issues document, that Apotex should not be
6 shipping drugs to the United States. Mr. Hay showed
7 that Debra Autor, the Director of CDER's Office of
8 Compliance, immediately asked Rick Friedman, the head
9 of the Division of Manufacturing Products and Quality
10 to attempt to put Apotex on Import Alert sooner rather
11 than later.

12 We heard not one word from the U.S. last week
13 about this critical exchange. Ms. Woodcock, Ms. Autor
14 and Mr. Friedman are the FDA officials who made the
15 decisions concerning Apotex at the relevant time,
16 based on the input of Mr. Rivera. Given their
17 personal knowledge of the decisions at issue, their
18 absence as Witnesses in these proceedings is
19 remarkable. This is particularly so given that
20 Ms. Woodcock and Mr. Friedman are still active FDA
21 officers.

22 We've also seen a series of contradictions

09:10:05 1 develop between the U.S. case and the testimony given
 2 by its Witnesses. For example, the linchpin of the
 3 U.S. argument on National and MFN Treatment has, from
 4 the Counter-Memorial, been the supposed FDA risk-based
 5 approach described in Paragraph 20 of Dr. Rosa's First
 6 Witness Statement.

7 This referred, among other things, to the
 8 importance of "the firm's promised and ongoing
 9 Corrective Actions." In the Rejoinder and the Vodra
 10 Report, the main opportunity identified for Apotex to
 11 present a Corrective Action Plan was the August 17,
 12 2009, teleconference, but Dr. Rosa made it clear last
 13 week that the August 17 call provided no such
 14 opportunity. That was not the purpose of the call.
 15 Instead, FDA's unstated agenda for the call was for
 16 Apotex to voluntarily agree to cut off all supplies to
 17 Apotex-U.S. from Etobicoke and Signet. The record
 18 shows that FDA provided Apotex no opportunity at all
 19 to propose a Corrective Plan before FDA decided on
 20 enforcement action.

21 Policy arguments are the last resort of an
 22 advocate struggling with the law or the facts. We

09:12:45 1 responded to the U.S.'s assertions that the
 2 sensitivity of FDA's mission was such that it should
 3 not be subject to National or MFN Treatment.
 4 We showed that the NAFTA, in Article 1108,
 5 specifically allowed Parties to except Measures that
 6 were deemed too sensitive to be covered by National or
 7 MFN Treatment. We showed that Article 2101 provided a
 8 general exception from some NAFTA chapters for public
 9 health Measures. We showed that neither of these
 10 provisions provides an exception from Articles 1102 or
 11 1103 for the FDA Measures hearing, confirming the
 12 NAFTA Parties' clear intent for those provisions to
 13 apply. The U.S. presentation, notably, did not
 14 address this showing.

15 In our presentation today, we will begin with
 16 Mr. Hay, who will address the facts. Ms. Dufêtre will
 17 then address jurisdiction. I will return to deal with
 18 National Treatment and Most-Favored-Nation Treatment,
 19 and then I will conclude with our observations on
 20 Article 1105.

21 I turn the floor, now, to Mr. Hay.
 22 MR. HAY: Mr. President, Members of the

09:11:29 1 heard many policy arguments this past week. We've
 2 heard a succession of parades of horribles. We've
 3 heard that FDA's discretion is subject to no
 4 review--we heard that from Mr. Vodra--and requiring it
 5 to respect the United States's international
 6 obligations under the NAFTA would endanger the public
 7 health. We heard that if FDA accorded treatment to
 8 covered investments in like circumstances as required
 9 by the NAFTA, FDA would no longer be able to take
 10 circumstances into account.

11 We heard that this Tribunal lacks the
 12 competence to carry out the mission clearly assigned
 13 to it under NAFTA Articles 1116 and 1117.

14 We heard that requiring States to provide the
 15 minimum procedural safeguards contemplated by
 16 international law would grind administrative decision
 17 making to a halt.

18 Mr. President, Members of the Tribunal, this
 19 is not a limit-testing case. Apotex's case under
 20 Articles 1102 and 1103 simply ask that the Tribunal
 21 apply the text of those provisions to the facts of
 22 this case. In our Presentation-in-Chief last week, we

09:13:58 1 Tribunal, good morning. My purpose today is not to
 2 rehash the facts that have been discussed at length
 3 during the previous five days of hearing. Rather, I
 4 will present some concluding remarks concerning the
 5 evidence adduced at the hearing and show that it
 6 demonstrates certain pertinent facts and also
 7 highlight the stark contrast between what the evidence
 8 shows and the allegations by the U.S. I have three
 9 points to discuss.

10 My first point is that the record clearly
 11 demonstrates that FDA did, indeed, rush to judgment.
 12 Apotex has shown that from as early as June 2009, even
 13 before the Etobicoke Warning Letter was issued, FDA
 14 was moving forward with the imposition of an Import
 15 Alert against Apotex. Consistent with the FDA's then
 16 new enforcement policy and based on a Key Issues Memo
 17 that was replete with uninvestigated suspicions and
 18 erroneous assumptions, CDR Director Janet Woodcock
 19 directed FDA to stop Apotex from shipping drugs to the
 20 U.S.

21 One alleged concern that the U.S. repeatedly
 22 returns to throughout these proceedings is the issue

09:15:17 1 of rejected batches. However, FDA never sought a
 2 clarification from Apotex concerning this issue until
 3 after the Etobicoke Warning Letter was issued. In
 4 addition, FDA's assertion that its real concern was
 5 the quality of Apotex's investigations of those
 6 rejections is disingenuous because FDA had not
 7 requested, much less reviewed, Apotex investigation
 8 files at the time. It is clear from the Etobicoke
 9 Warning Letter in which FDA requests copies of the
 10 investigation files.

11 It is hard to imagine a clearer case of a
 12 rush to judgment than FDA's condemnation of the
 13 quality of Apotex's investigations and based on the
 14 Etobicoke Warning Letter almost exclusively on the
 15 alleged deficiency of those investigations without
 16 having reviewed any documents relating to those very
 17 investigations.

18 Apotex also notes additional evidence in the
 19 record of FDA's rush to judgment, and that evidence
 20 relates to FDA's conduct with regard to the Signet
 21 inspection. The testimony of FDA's lead inspector,
 22 Mr. Payne, paints a very disturbing picture. A

09:17:57 1 was not conducted for purposes of identifying
 2 deviations for corrections. Rather, its purpose was
 3 to identify cGMP deviations to support an Import
 4 Alert. FDA's judgment against Apotex had already been
 5 made.

6 My second observation concerns FDA's asserted
 7 reasons for the Import Alert. Apotex submits that the
 8 evidence shows that the reasons espoused by FDA for
 9 why it imposed Import Alert against Apotex are nothing
 10 more than post hoc rationalizations devoid of any
 11 evidentiary support. In its pleadings, Witness
 12 Statements, and presentations at the hearing, FDA
 13 asserted that the reason it put Apotex on Import Alert
 14 was because of Apotex's long history of repeated
 15 violations of cGMPs dating back to the 2006 Etobicoke
 16 inspection and its failure to keep its promises to
 17 institute corrective actions, which led FDA to believe
 18 it could not trust Apotex's commitments.

19 The contemporaneous documents, however, tell
 20 a different story. We respectfully refer the Tribunal
 21 to the Key Issues Memo--which is Exhibit C-358--which
 22 formed the basis for the Etobicoke Warning Letter and

09:16:38 1 pre-inspection conference with CDER with 30 people
 2 participating, discussing, in part, FDA's concern
 3 about cGMP violations at Signet even before the
 4 investigation began.

5 An FDA inspector, who frequently, if not
 6 daily, calls to the CDER office in many cases without
 7 other team members participating. That same inspector
 8 writing up observations even before she obtained the
 9 supporting documentation. That same inspector
 10 commenting to Mr. Payne before even commencing the
 11 inspection that they might "even have an observation
 12 before we get out there."

13 CDER discussing the Import Alert with
 14 inspectors during the inspection and Apotex being told
 15 at the closeout meeting to call CDER the next day to
 16 discuss how to address the deviations found, even
 17 though FDA began its work on the Import Alert before
 18 that call--in fact, even before the conclusion of the
 19 inspection.

20 As Mr. Payne commented later regarding the
 21 inspection, there is more to the story. It is
 22 apparent from this evidence that the Signet inspection

09:19:20 1 Ms. Woodcock's view that Apotex should not be allowed
 2 to sell drugs in the U.S. We note that there is no
 3 mention in this document of the 2006 inspection, no
 4 mention of repeat violations, and no mention of
 5 Apotex's alleged failure to keep commitments.

6 We also point the Tribunal to the Etobicoke
 7 Warning Letter--which is Exhibit C-41--which similarly
 8 fails to mention any issue of repeat violations or
 9 failed commitments. This is in stark contrast to the
 10 Warning Letter of Apotex's comparators which
 11 specifically referenced the repeat violations of those
 12 companies and their failure to correct past violations
 13 despite their stated commitments to do so.

14 For this point, Apotex directs the Tribunal
 15 to the Sandoz Warning Letter in the record at
 16 Exhibit C-273 as an example of how FDA addresses
 17 repeat violations in Warning Letters.

18 And, finally, we direct the Tribunal to the
 19 August 20, 2009, memo from CDER to DIOP recommending
 20 the Import Alert--which is Exhibit C-64--and which,
 21 according to the U.S., formed the basis for DIOP's
 22 decision to implement the Import Alert. Again, the

09:20:46 1 reasons given by CDER for the Import Alert do not
 2 include any reference to past violations or
 3 failed--failure to meet commitments.
 4 These documents make clear that FDA's basis
 5 for the Import Alert had nothing to do with past
 6 inspections or failed commitments. Rather, the Import
 7 Alert was based essentially on the Key Issues memo
 8 prepared by CDER.
 9 FDA's newly created reasons are asserted in
 10 this proceeding evidently in the hope of deflecting
 11 the Tribunal's attention from the true reason behind
 12 the Import Alert, which was to demonstrate FDA's new
 13 tough enforcement policy and to provide an example
 14 which FDA could hold out for the world to see. In
 15 that regard, we remind the Tribunal that Apotex has
 16 provided evidence of the numerous occasions FDA
 17 pointed to the Apotex Import Alert as an unprecedented
 18 example of its new tough, swift, and visible
 19 enforcement policy. I respectfully refer the Tribunal
 20 to Exhibits C-51, C-65, C-527, C-529, C-531, and
 21 C-536.
 22 The U.S., no doubt, also asserts that the

09:23:29 1 contemporaneous documents show, Apotex's prior history
 2 was not a consideration when FDA decided to impose the
 3 Import Alert.
 4 My third point is that rather than validating
 5 FDA's actions, as the U.S. argues at Pages 608 and
 6 609, the reaction of the world regulatory authorities
 7 to the Apotex Import Alert belies U.S. assertion
 8 concerning the health risks associated with Apotex's
 9 products and demonstrate the excess nature of FDA's
 10 conduct.
 11 First, let's be clear as to what the record
 12 shows concerning how foreign authorities reacted to
 13 the Import Alert. As regards New Zealand and its
 14 regulatory authority, Medsafe, it negotiated with
 15 Apotex a voluntary temporary suspension of imports for
 16 what turned out to be one month for Signet and two
 17 months for Etobicoke. In announcing that agreement,
 18 Medsafe noted that these steps were precautionary. No
 19 recalls were required, and that Medsafe stated, "There
 20 is no reason for people to be concerned about taking
 21 any medicines manufactured by Apotex. There is no
 22 suggestion that people have been put at risk by taking

1557
 09:22:07 1 Import Alert was based on Apotex's history of repeat
 2 violations in order to support its decision to impose
 3 the Import Alert without first issuing a Warning
 4 Letter with respect to the Signet inspection. As the
 5 Tribunal may recall from my earlier presentation
 6 relating to FDA Regulatory Framework, the purpose of a
 7 Warning Letter is twofold; to give the firm notice
 8 that serious deviations from cGMPs were observed and
 9 must be corrected promptly, and to allow the firm an
 10 opportunity to explain itself and take voluntary
 11 corrective action.

12 However, the FDA can take more severe
 13 regulatory enforcement action before issuing a Warning
 14 Letter if it would be either unnecessary because the
 15 company's conduct is repeat, continuing, flagrant,
 16 intentional, or criminal, or if it would be
 17 inappropriate to issue a Warning Letter because of
 18 exigent circumstances.

19 In its presentation, the U.S. argues that
 20 because of Apotex's repeat violations, no Signet
 21 Warning Letter was necessary. And the reference there
 22 is--to the transcript is 659-660. However, as the

09:24:51 1 any medicines made at any Apotex plant."
 2 Concerning the EU, the Netherlands Health
 3 Care Inspectorate similarly negotiated with Apotex a
 4 voluntary suspension of imports into Europe as a
 5 precaution. Like New Zealand, there was no recall of
 6 product, and with respect to Apotex's products, IGZ
 7 advised the public: "There are no reasons that would
 8 indicate any risk to the public for the products that
 9 have already been distributed in Europe."
 10 Finally, TGA, the Australian regulator, also
 11 negotiated a voluntary suspension which lasted until
 12 Health Canada found the Apotex's facilities were cGMP
 13 compliant. When Health Canada did certify the
 14 facilities compliant, the voluntary suspensions, which
 15 lasted from two weeks in one case to two months in
 16 another, ended.
 17 There were no Government-imposed import bans
 18 other than the FDA Import Alert. The U.S. assertion
 19 to the contrary is unsupported. Notably, the actions
 20 of these foreign authorities, as well as Health
 21 Canada, in continuing to allow customers to utilize
 22 Apotex's products and their public statements

09:26:20 1 attesting to the lack of health risk associated with
 2 Apotex's drugs contradicts the U.S. argument that the
 3 Import Alert was urgently needed because of health
 4 risks. Then again, FDA's own conduct also
 5 demonstrates that point, as noted by Mr. Bradshaw and
 6 Mr. Johnson in their Report. It is only the U.S.
 7 Legal argument in these proceedings that asserts
 8 otherwise.

9 In the same context, the U.S. asserts that
 10 Health Canada was considering revoking Apotex's
 11 license and imposing extraordinary terms and
 12 conditions, which the U.S. maintains proves Apotex's
 13 facilities were unsafe. There is no evidence in the
 14 record supporting either of these assertions or even
 15 describing the significance of the terms and
 16 conditions imposed. In any event, the record, in
 17 fact, shows the contrary. Health Canada allowed
 18 Apotex to continue to manufacture and sell product,
 19 further demonstrating that Apotex's products were
 20 safe. FDA was alone in taking such an aggressive
 21 stance against Apotex.

22 That concludes the fact portion of my

09:27:33 1 presentation. Unless the Tribunal has questions, I
 2 would ask that Ms. Dufêtére be called upon to discuss
 3 jurisdiction.

4 PRESIDENT VEEDER: Just one moment.

5 Not for the moment. Please continue.

6 MS. DUFÊTRE: Mr. President, Members of the
 7 Tribunal, I will now address jurisdiction.

8 All of the U.S. jurisdictional objections
 9 should be dismissed for the main reason that Apotex
 10 Holdings owns the enterprise Apotex-U.S., and Apotex's
 11 Marketing Authorizations qualify as investments.

12 I will start with Article 1101(1). There is
 13 no dispute that the Apotex Holdings is a Canadian
 14 investor with an investment in the United States, the
 15 enterprise Apotex-U.S. The U.S. jurisdictional
 16 objection on the basis of Article 1101 has no support
 17 on this record. What the record shows is that the
 18 Import Alert did, indeed, relate to Apotex-U.S.
 19 Apotex-U.S. was set up specifically as the marketing
 20 and distribution arm of Apotex in the U.S.
 21 Apotex-Canada sells its products exclusively through
 22 Apotex-U.S. in the United States.

09:29:03 1 FDA's Notices of Detention and Hearing were
 2 addressed to Apotex-U.S. directly, and this is in
 3 accordance with U.S. law and regulations as well as
 4 FDA's own guidance documents. All labels on Apotex's
 5 drugs sold on the U.S. market clearly identified
 6 Apotex-U.S. as the distributor of record. Apotex-U.S.
 7 depended on Etobicoke and Signet for 80 to 85 percent
 8 of its supply pre-Import Alert.

9 (Pause.)

10 MS. DUFÊTRE: So I was just saying that
 11 Apotex-U.S. depended on Etobicoke and Signet for 80 to
 12 85 percent of its supply pre-Import Alert.
 13 Apotex-U.S. was the sole commercial importer of record
 14 of drugs from Etobicoke and Signet. The Import Alert
 15 prevented Apotex-U.S. from receiving any product made
 16 at Etobicoke and Signet, save for deferiprone.

17 The U.S. focuses on three drop shipments but
 18 ignores the clear evidence showing that these
 19 shipments were made by Apotex-Canada on behalf of
 20 Apotex-U.S.

21 Generally, the Import Alert decimated
 22 Apotex-U.S.'s sales. As a result, Apotex-U.S. dropped

09:30:38 1 out of the top 25 list of generic manufacturers in the
 2 United States, and Apotex-U.S. could not supply its
 3 customers; and, as a result, it had to pay very large
 4 penalties for failure to deliver.

5 So on this record, it is untenable to argue,
 6 as the U.S. does, that the Import Alert did not relate
 7 to Apotex-U.S. The Import Alert clearly did prevent
 8 Apotex from carrying on business for two years, which
 9 caused significant cash flow problems to the company.

10 The U.S. also fails to distinguish Cargill.
 11 Cargill had to comply with an import permit
 12 requirement in order to export high fructose corn
 13 syrup from its manufacturing facilities in the United
 14 States to its distribution subsidiary in Mexico. The
 15 Cargill Tribunal found that the dispute fell within
 16 the Scope and Coverage Clause of Chapter 11. The
 17 facts in Cargill closely resemble the facts of our
 18 case, as stated at Paragraph 136 of our Reply.

19 At the hearing last week, the U.S. advanced
 20 three new arguments in an attempt to distinguish
 21 Cargill. However, none of the U.S. arguments
 22 withstand scrutiny, and the argument can be found at

09:32:00 1 the transcript--rough transcript for Day 5 at Pages 95
 2 and 96.
 3 First, the U.S. argued that the U.S.
 4 investor, Cargill Inc., owned and controlled the local
 5 distribution company, which was the investment in
 6 Mexico. In contrast, the U.S. argues that
 7 Apotex-Canada does not own and control Apotex-U.S.
 8 However, the U.S.'s silence about Apotex Holdings--in
 9 our case, Apotex Holdings is the ultimate owner of
 10 Apotex-U.S., the local distribution company in the
 11 United States. Like Cargill Inc., Apotex Holdings
 12 owns and controls the local distribution company.
 13 Like Cargill de Mexico, Apotex-U.S. is an enterprise
 14 which is "primarily responsible for locating
 15 customers, negotiating Sales Contracts, delivering the
 16 products, and servicing customers." So the first
 17 argument raised by the U.S. fails to distinguish
 18 Cargill. To the contrary, Apotex is in a situation
 19 analogous to that of Cargill.
 20 Second, the U.S. argued that the permit
 21 requirement was imposed in the host State on
 22 Cargill de Mexico--that is, the investment--as opposed

09:34:42 1 Because of the Import Alert, Apotex-U.S.'s
 2 sales were decimated and Apotex-U.S. experienced
 3 financial difficulties. Like the import permit
 4 requirement in Cargill, the Import Alert constituted a
 5 legal impediment on Apotex-U.S.'s business in the
 6 United States.
 7 In Cargill, when assessing the damages, the
 8 Tribunal also took a holistic view of the Cargill
 9 Group. The Apotex Group should also be viewed
 10 holistically, especially because it is a vertically
 11 integrated group of companies. Apotex-U.S. was set up
 12 specifically to distribute the Apotex products in the
 13 United States. Apotex Holdings, through intermediary
 14 companies, made significant investment into
 15 Apotex-U.S. to build it into a very successful
 16 business, ranking Number 6 on the U.S. generic drug
 17 market before being hit by the Import Alert.
 18 To paraphrase the Cargill Tribunal, I would
 19 say, the inability of the operating company,
 20 Apotex-Canada, to export product to the distribution
 21 company, Apotex-U.S., is just the other side of the
 22 coin of the inability of Apotex-U.S. to operate as it

09:33:18 1 to the investor. Whether Cargill Inc. or Cargill de
 2 Mexico had to apply for the permit requirement, the
 3 Measure preventing Cargill products from crossing the
 4 border, does directly affect the business of the local
 5 distribution subsidiary.
 6 The same is true for Apotex. Although the
 7 Import Alert is a Measure that prevented
 8 Apotex-Canada's products from crossing the border from
 9 Canada to the United States, it directly affected the
 10 business of Apotex-U.S. Apotex-U.S. resells Apotex
 11 products sourced from Canada. By preventing the
 12 importation of its sourced goods, the Measure affected
 13 Apotex Holdings's investment in the United States.
 14 For this very same reason--that the Measure
 15 prevented the import of products in the host
 16 country--the U.S.'s third argument concerning Cargill
 17 must also fail. The U.S. argued that there was no
 18 legal impediment to Apotex-U.S. since the Import Alert
 19 allegedly did not interrupt Apotex-U.S.'s capacity to
 20 operate in the United States. But the U.S. ignores
 21 the fact that Apotex-U.S. depended on Apotex-Canada
 22 for 80 percent of its supply before the Import Alert.

09:36:03 1 was intended to in the United States; that is, as a
 2 distribution company sourcing its products from
 3 Apotex-Canada.
 4 On the whole, the U.S. fails to distinguish
 5 Cargill. On this record, the Import Alert did relate
 6 to Apotex-U.S. Apotex Holdings's claim passes the
 7 gateway of Article 1101(1) and can proceed to
 8 arbitration under Chapter 11.
 9 Just a final remark on "relating to." The
 10 U.S. raised in its Rejoinder a new objection that
 11 there was not just one Measure, but, instead, three
 12 Measures. This objection was submitted after the
 13 Counter-Memorial and, for this reason, it is
 14 inadmissible under the Arbitration Rules governing
 15 this arbitration, and we made this point at
 16 Paragraph 31 of our Rejoinder on Jurisdiction.
 17 During the hearing, U.S. counsel testified as
 18 to how this trinity of measures operates and how the
 19 Import Alert is supposed to fit in. And I refer to
 20 the rough transcript for Day 5 at Page 79. However,
 21 the U.S. has offered no support. As shown in Apotex's
 22 Rejoinder on Jurisdiction, Paragraph 32-41, the U.S.

09:37:29 1 point on the trinity of measures makes no sense.
 2 Just to give you one example that arose from
 3 the U.S.'s presentation at the hearing last week, the
 4 U.S.'s new position is that Import Alerts are mere
 5 guidance documents and, as such, they cannot be the
 6 Measure preventing the import of goods across the U.S.
 7 border. And that is rough transcript for Day 5 at
 8 Page 102.

9 The U.S.'s position in this arbitration is
 10 contrary to U.S. case law that have held that Import
 11 Alerts are not mere guidance documents. In Bellarno
 12 versus FDA, FDA took the position that the Import
 13 Alert was just an interpretive rule or a general
 14 statement of policy. However, the Court did not agree
 15 with FDA, and the Court found that the Import Alert
 16 had a binding effect on both FDA and the importers.
 17 And this is at RIA-212 at Page 12.

18 In that case, FDA also pleaded that it was up
 19 to the border officers to decide whether or not to
 20 detain shipments and that not all shipments were
 21 automatically detained by virtue of the Import Alert.
 22 But, again, the U.S. Court rejected this argument,

09:40:24 1 River, the distribution business in the U.S. sources
 2 its products from manufacturing facilities in Canada.
 3 In our case, the Claimants do not own
 4 trademarks because generic drugs are not generally
 5 sold under a brand name or trademark. However, the
 6 Claimants own the Marketing Authorizations that enable
 7 them to distribute their drug products in the United
 8 States. Like trademarks, these Marketing
 9 Authorizations can be revoked, but they are
 10 nonetheless protected property under Article 1139(g)
 11 of the NAFTA.

12 With respect to Apotex's Marketing
 13 Authorizations as covered investment under Article
 14 1139(h), I will make three brief observations. First,
 15 the U.S. conceded at the hearing that the term
 16 "interest" in that provision is not the same as
 17 property. That is rough transcript for Day 5 at
 18 Page 50. As demonstrated in our pleadings and in oral
 19 submissions, there is no doubt that Apotex's Marketing
 20 Authorizations constitute "interests."

21 Second, the U.S. also does not dispute that
 22 Apotex Holdings commits and contributes resources in

09:38:54 1 finding that the Import Alert was a substantive rule
 2 of general applicability. Thus, in Bellarno, the U.S.
 3 Court rejected a very similar argument to the one the
 4 U.S. is trying to make in this arbitration. The
 5 record in no way supports the U.S. trinity of
 6 measures. All of the documents and exchange at the
 7 time referred to the Import Alert as the Measure
 8 preventing Apotex-U.S. from receiving any products
 9 from Etobicoke and Signet.

10 I now turn to Article 1139(g) and (h).
 11 Apotex demonstrated that its Marketing Authorizations
 12 are property under Article 1139(g), even if they can
 13 be revoked. The fact that Apotex Marketing
 14 Authorizations are revocable does not make them any
 15 less protected than any other property interest under
 16 Article 1139(g).

17 In fact, the Grand River Tribunal held that a
 18 U.S. trademark, which is a revocable property interest
 19 under U.S. law, constituted "investment" within the
 20 meaning of Article 1139(g). Like Arthur Montour in
 21 Grand River, Apotex owns a substantial business in the
 22 United States; that is, Apotex-U.S. Like in Grand

09:41:42 1 the United States to support its Marketing
 2 Authorizations, and these contributions are in the
 3 form of U.S. team employed in Weston, Florida.

4 Third, the Claimants emphasize that Apotex
 5 Holdings is the ultimate owner of Apotex's ANDAs. For
 6 instance, the point was made during Day 1--and this is
 7 transcript at Pages 72-73. Yet, in arbitration, when
 8 addressing Apotex's ANDAs, the U.S. did not say a Word
 9 on Apotex Holdings as the indirect owner. The U.S.
 10 observations were directed solely to Apotex-Canada,
 11 but ignored Apotex Holdings as an investor.

12 I now turn to the discussion of the Apotex I
 13 and II Award and the issue of res judicata.

14 I begin with Article 1136(1) of the NAFTA,
 15 which provides, "An Award made by a Tribunal shall
 16 have no binding force except between the disputing
 17 Parties and in respect of the particular case."

18 Under international law, res judicata will
 19 apply and provide a binding effect to a prior decision
 20 if three conditions are met: Identity of Parties,
 21 identity of cause, and identity of object or subject
 22 matter. In its Rejoinder, the U.S. argued that in

09:43:15 1 international law, res judicata includes the principle
 2 of issue estoppel. That's U.S. Rejoinder at
 3 Paragraph 99. During the hearing, the U.S. pleaded
 4 that issue estoppel is "acceptable on a worldwide
 5 basis, even though it is unknown in civil law
 6 jurisdiction." This is transcript Day 4 at Page 1181.
 7 Contrary to the U.S. position, U.S.--issue
 8 estoppel does not form part of the doctrine of
 9 res judicata under international law for the mere
 10 reason that it is not custom or general principle, and
 11 scholarly writing seems split on this question.

12 As noted by Mr. Veeder, issue estoppel is not
 13 accepted everywhere in the world. The Authorities
 14 relied upon by the U.S. for the proposition that issue
 15 estoppel is part of the doctrine of res judicata in
 16 international law in fact undercut the U.S. position.

17 I will briefly address each of these Legal
 18 Authorities.

19 First, the U.S. relied on the ILA
 20 Recommendation, which is at RLA-282. However, as
 21 explained in Apotex's Rejoinder on Jurisdiction, the
 22 ILA Recommendations address the principle of

09:46:08 1 issues, and the first judgment was not res judicata on
 2 the question of the surrender of Mr. de la Torre.
 3 Third, the U.S. relied on the "Compagnie
 4 Général de L'Orinoque" (in French) at RLA-267. In
 5 this case, the umpire made a passing reference to a
 6 U.S. Supreme Court decision applying the common law
 7 concept of issue estoppel. However, the U.S. does not
 8 dispute that, in this case, the umpire was not asked
 9 to apply international law, but, rather, to decide all
 10 claims on the basis of absolute equity.

11 During the hearing, the U.S. did not dispute
 12 this fact. In fact, when asked about the Orinoco
 13 case, U.S. counsel instead pointed to Amco v.
 14 Indonesia, arguing that this latter case was decided
 15 both under both Indonesian law and international law.
 16 And this is the rough transcript for Day 5 at Page 17
 17 and 18. Amco did not discuss--did, in fact, discuss
 18 the Orinoco case, but it found it not to be useful.

19 In sum, the Legal Authorities relied upon by
 20 the U.S. show that issue estoppel is not accepted as
 21 part of res judicata in every system of law. What is
 22 more, there is no clear international law practice

09:44:40 1 res judicata in International Commercial Arbitration,
 2 not in Investment Treaty Arbitration. And, moreover,
 3 these recommendations are de lege ferenda. They are
 4 not lex lata.

5 Second, the U.S. relies on the case of
 6 Haya de la Torre at RLA-271. The U.S. argued that the
 7 ICJ rejected Cuba's intervention to the extent that it
 8 dealt with questions that the Court had determined in
 9 the Asylum case and which were, thus, res judicata.
 10 However, in this case, the ICJ made it clear that the
 11 issues raised in the two cases were different.

12 In Haya de la Torre, the issue of surrender
 13 of Mr. de la Torre to Peru was a new issue which was
 14 not raised and not decided in the Asylum case. As
 15 such, the first judgment was not res judicata on this
 16 point. The two cases--the Asylum case and
 17 Haya de la Torre--were between the same Parties,
 18 Colombia and Peru. They arose out of the same set of
 19 facts, the asylum granted by Mr. De la Torre by the
 20 Colombian ambassador in Lima. And they were based on
 21 the same Treaty, the 1928 Havana Convention on asylum.
 22 However, these two cases did not address the same

09:47:49 1 showing that res judicata extends beyond the
 2 dispositive of the reasons of a decision. And here I
 3 refer the Tribunal to the discussion in the Amco
 4 Decision on Jurisdiction in the resubmitted case,
 5 which is CLA-637 and the discussion is at
 6 Paragraphs 30-38. The reasons of a decision can help
 7 shed light on the dispositive part, but they do not
 8 themselves attract res judicata effect.

9 Even assuming that issue estoppel would be
 10 part of res judicata under international law, then
 11 what would be the exact contours of issue estoppel?
 12 The notion of issue estoppel does not have the same
 13 meaning, even among the common law countries. If we
 14 focus on the U.S. doctrine of Issue Estoppel, it will
 15 only apply if a right, question or fact was distinctly
 16 put in issue and directly determined by a court. And
 17 this was made clear in the Second Restatement on
 18 Judgments, which is at RLA-292.

19 The rights, questions or facts in the present
 20 arbitration were not put in issue and were not
 21 directly determined by the Apotex I and II Tribunal.
 22 The first arbitration was only concerned with two

09:49:29 1 pending applications for two specific drugs,
 2 sertraline and pravastatin, and their treatment by
 3 U.S. courts and FDA. In contrast, the present
 4 arbitration is concerned with the scores of finally
 5 approved Marketing Authorizations owned by
 6 Apotex-Canada and indirectly owned by Apotex Holdings.
 7 The issues in Apotex I and II and in the present
 8 arbitration are simply not the same.

9 During the hearing, the U.S. argued that
 10 Apotex could have raised the issue of its finally
 11 approved ANDAs in the Apotex I and II arbitration.
 12 This is transcript for Day 4 at Page 1198. There was
 13 no issue about Apotex's finally approved ANDAs in the
 14 first arbitration. The underlying dispute only
 15 implicated Apotex's sertraline and pravastatin pending
 16 ANDAs. It follows that the Claimants in this
 17 arbitration are not barred from raising the issue of
 18 the qualification of all of the Marketing
 19 Authorizations as investment for purposes of
 20 Chapter 11.

21 I will now turn to the specific Tribunal's
 22 question on this issue.

09:52:13 1 purpose--sorry; invested in Apotex-U.S. for that
 2 purpose. Apotex Holdings's claim is, therefore,
 3 separate and distinct from that of Apotex-Canada.
 4 And, finally, Apotex Holdings, as the
 5 indirect owner of the Marketing Authorization and as
 6 the indirect owner of Apotex-U.S., Apotex Holdings
 7 cannot be seen as a mere exporter of goods.
 8 On Question A3 regarding the name of the
 9 Respondent in the two arbitrations, we respectfully
 10 submit that it does not make a difference.

11 On Question A4, as observed in Paragraph 38
 12 of the Amco v. Indonesia Decision on Jurisdiction in
 13 the resubmitted case, "So far as international law
 14 practice is concerned, authors have not been able to
 15 show a clear trend towards the acceptance of reasons
 16 as res judicata." And, again, this is CLA-637.

17 Judge Anzilotti in the Chorzów Factory case
 18 made it clear that the--that only the operative part
 19 of a judgment is res judicata and binding. And that
 20 famous statement by Judge Anzilotti is now on the
 21 screen.

22 On that basis, Apotex respectfully submits

09:50:48 1 On Question A1, in Apotex's opinion,
 2 res judicata is not a jurisdictional objection.
 3 Apotex observes that the U.S. has not raised a
 4 jurisdictional objection on res judicata grounds. The
 5 issue in dispute here is the effect of the intervening
 6 Award in Apotex I and II on the present arbitration,
 7 and this issue should be resolved by Article 1136(1)
 8 of the NAFTA.

9 On Question A2, there is a distinction
 10 between derivative claims made on behalf of a company
 11 and claims made directly by a Shareholder on its own
 12 behalf. In this arbitration, Apotex Holdings brings a
 13 claim in its own right and in its own name. It is
 14 different from the claim made by Apotex-Canada.
 15 Apotex Holdings is bound by the Apotex I and II Award
 16 only to the extent that it addresses Apotex-Canada as
 17 the investor and holder of the two tentatively
 18 approved ANDAs at issue.

19 Apotex Holdings, through Apotex-U.S. and not
 20 Apotex-Canada, contributed to preparing, filing, and
 21 maintaining the Marketing Authorizations. Apotex
 22 Holdings invested in Apotex-Canada for that

09:53:49 1 that, under international law, the second Tribunal may
 2 refer to the first Tribunal's Statement of Reasons to
 3 understand more clearly the operative part where those
 4 reasons are not expressly set out but implied in the
 5 operative part. However, only the operative part of
 6 the first decision is binding upon the Parties in that
 7 case.

8 Where the reasons are not expressly set out
 9 but implied in the operative part, the second Tribunal
 10 may consider the reasons of the first Tribunal's
 11 decision only to the extent that they constitute the
 12 necessary support for that decision or, to put it
 13 differently, insofar as they are necessary to
 14 determine the exact meaning of what is stated in the
 15 operative part. And here I refer to the Asteris v.
 16 Greece case that the Tribunal pointed to.

17 Moving on to Question A5, the UNCITRAL rules
 18 do not apply to the present arbitration, and NAFTA
 19 Article 1136(1) is the applicable provision on
 20 res judicata, and it requires a Triple Identity Test.

21 And, finally, on Question A6, the Parties,
 22 under Article 54 of the ICSID (Additional Facility)

09:55:23 1 Arbitration Rules, the Parties have agreed that
 2 international law and not New York law shall apply to
 3 the specific legal issue. And, in addition, NAFTA
 4 Article 1131(1) provides that the Tribunal should
 5 apply international law.

6 This concludes my remarks, and unless the
 7 Tribunal has any further question, I will turn the
 8 floor back to Mr. Legum.

9 PRESIDENT VEEDER: Not at this stage. Thank
 10 you very much.

11 MR. LEGUM: It occurs to me that this may be
 12 a good time to take a short break.

13 PRESIDENT VEEDER: Let's take a 15-minute
 14 break. We'll come back at a quarter past 10:00.

15 MR. LEGUM: Very good.

16 (Brief recess.)

17 PRESIDENT VEEDER: Let's resume.

18 MR. LEGUM: Mr. President, Members of the
 19 Tribunal, I will now address Articles 1102 and 1103,
 20 the NAFTA's provisions on National and
 21 Most-Favored-Nation Treatment.

22 The record establishes that the U.S. violated

10:13:09 1 contained a previously unknown supplemental element;
 2 that in addition to meeting the express terms of these
 3 provisions, an investor must also demonstrate that
 4 "but for" its nationality of ownership, the investor
 5 would have received more favorable treatment from the
 6 State. It is telling that the U.S. felt a need to
 7 introduce such an element on Day 5 of a seven-day
 8 hearing. Its new element is without support.

9 Now, Apotex agrees that Articles 1102 and
 10 1103 address nationality-based discrimination. These
 11 Articles do not address discrimination on the base of
 12 race, religion, gender, or other grounds sometimes
 13 regulated by international law. They are limited to
 14 nationality-based discrimination. The way in which
 15 they address this form of discrimination, however, is
 16 through the obligation set out in the text. Nothing
 17 in the text of these provisions supports the
 18 additional but-for element suggested by the U.S.

19 Now, the U.S. showed during its presentation
 20 a slide referring to the UPS case for this proposition
 21 of nationality-based discrimination. If you go back
 22 and look at that slide and look at the UPS Award,

1581

10:11:46 1 these provisions by according Sandoz and Teva
 2 treatment more favorable than that accorded to Apotex
 3 and its investments. I will first address the U.S.
 4 arguments, then turn to Sandoz and Teva.

5 I begin with the element of "treatment" and
 6 the U.S. argument that Apotex's submissions are
 7 circular. I refer here to the rough transcript at 185
 8 to 187. The U.S. distorts Apotex's submission here.
 9 Apotex's position is not that a legally significant
 10 connection between "measure" and "investment"
 11 establishes treatment. Our position is that the same
 12 factual record that we put in to show that the measure
 13 "relates to" Apotex-U.S. and the Marketing
 14 Authorizations establishes that those Measures were
 15 accorded treatment.

16 Ms. Dufêtre recalled that factual showing at
 17 the beginning of her presentation this morning. I
 18 need not repeat it here. The record clearly
 19 demonstrates that the Import Alert accorded treatment
 20 to Apotex and its investments.

21 The U.S. on Friday, for the first time in
 22 this arbitration, argued that Articles 1103 and 1102

10:14:34 1 you'll see that those words don't actually appear in
 2 the UPS Award, so it appears to be a paraphrasing of
 3 that Award. So the UPS Award doesn't support it. And
 4 what is clear is that Articles 1102 and 1103 contain
 5 no element of intent to discriminate. It is hard to
 6 understand the U.S.'s new but-for test as anything
 7 other than an attempt to revisit this settled point.

8 This suggestion that Articles 1102 and 1103
 9 should be amended to add a new but-for element is
 10 without support.

11 I come now to the U.S. argument that what
 12 Apotex advances here is a "one size fits all" approach
 13 that would require FDA to take enforcement action
 14 against all firms that receive a Warning Letter. And
 15 I refer here to the transcript of Page 618, and the
 16 rough transcript at Page 189. There are two points
 17 here: One of principle and one of evidence. On the
 18 point of principle, Apotex's position is clear: All
 19 circumstances are relevant, and there may be
 20 circumstances specific to a particular facility that
 21 FDA took into account that justify its treating
 22 otherwise comparable investors or investments

10:15:59 1 differently.

2 The role of this Tribunal is to weigh the
3 circumstances shown through the evidence of record and
4 decide this question. On the evidentiary point, this
5 hearing has confirmed that a Warning Letter is a key
6 evidentiary fact for purposes of like circumstances.
7 Form 483 observations and those noted in an
8 Establishment Inspection Report do not represent a
9 determination by FDA that a facility violates cGMP. A
10 Warning Letter by, by contrast, represents a finding
11 by FDA of cGMP violations that make a firm eligible
12 for an Import Alert.

13 This was a point that the U.S. emphasized in
14 its presentations last week. Where was Apotex to find
15 the essential reasoning why it was added to the Import
16 Alert? The answer the U.S. repeatedly gave was this:
17 In the unadorned statements in the Import Alert itself
18 and in the Notices of Action that FDA had determined
19 the facilities to violate cGMP. This was also the key
20 fact that the U.S. pointed to its in trinity of
21 measures objection. The finding of cGMP noncompliance
22 in a Warning Letter establishes the eligibility of a

10:18:50 1 Alert what circumstances FDA thought were relevant for
2 Apotex and can compare those circumstances to the
3 information that is available concerning FDA's
4 treatment of Sandoz and Teva. But Apotex and this
5 Tribunal can assess the specific circumstances FDA
6 considered only if the U.S. brings evidence of those
7 circumstances.

8 The U.S. has brought no serious evidence of
9 those circumstances. I will review the record on
10 Sandoz and Teva in a moment, but for now I recall that
11 the record consists of newspaper articles, isolated
12 e-mails, and testimony by a Witness who did not make
13 the decisions and lacked personal knowledge on
14 critical points. The Tribunal will need to review
15 this evidence against the evidence that Apotex has
16 adduced.

17 The Feldman versus Mexico Tribunal usefully
18 addressed the weighing of evidence in the context of a
19 claim that administrative enforcement action breached
20 Article 1102. It observed that the Party who asserts
21 a fact--whether the Claimant or Respondent--is
22 responsible for providing proof thereof. The burden

10:17:26 1 facility for an Import Alert.

2 All Parties, therefore, accept that a Warning
3 Letter is important evidence for like circumstances.
4 As I've noted, Apotex also accepts that other
5 circumstances can be relevant; in particular, it
6 accepts the relevance of circumstances FDA took into
7 account for a given comparator. From the beginning of
8 this arbitration, Apotex has been eager to debate
9 whether the circumstances FDA took into account could
10 justify the less favorable treatment accorded Apotex.
11 This is what this Tribunal is here for. This is what
12 this evidentiary hearing is about, reviewing the
13 evidence, having a real debate about it. But that
14 debate can occur only if the U.S. brings serious
15 evidence concerning what specific circumstances FDA
16 took into account and how it weighed the factors.

17 Apotex obviously does not know and cannot
18 know what FDA was thinking. Only the U.S. knows that.
19 Apotex cannot come forward with evidence as to what
20 circumstances FDA took into account for Teva and
21 Sandoz. Only the U.S. can do that. Apotex knows from
22 the August 20, 2009, memorandum requesting the Import

10:20:11 1 of proof rests on the Party who asserts the
2 affirmative of a claim or defense. And in the words
3 of the Feldman Tribunal, "If that Party adduces
4 evidence sufficient to raise a presumption that what
5 is claimed is true, the burden then shifts to the
6 other Party, who will fail unless it adduces
7 sufficient evidence to rebut the presumption."

8 Now, the Rompetrol versus Romania Award is to
9 similar effect, although it takes the view that the
10 burden referred to by Feldman in the last sentence is
11 one of persuasion rather than proof.

12 Mr. President, Members of the Tribunal, the
13 record in this case more than establishes a
14 presumption that Sandoz and Teva were in like
15 circumstances with Apotex. Apotex accepts that it was
16 open to the U.S. to counter that showing with evidence
17 of the circumstances FDA took into account justifying
18 different treatment. The evidence the U.S. has
19 adduced is not sufficient to rebut Apotex's showing.
20 I turn to that evidence now.

21 The U.S. does not dispute that Sandoz and
22 Apotex are in like circumstances and that each had

10:21:26 1 U.S. investments that relied on foreign facilities for
 2 supply, and those facilities were found by FDA to be
 3 cGMP noncompliant and eligible for an Import Alert.
 4 Sandoz and Apotex are in like circumstances in
 5 significant other respects as well.

6 First, the Sandoz Warning Letter placed a
 7 heavy emphasis on Sandoz's failure to file Field Alert
 8 Reports, or FARs. Unlike Apotex, however, Sandoz did
 9 not just file FARs late, it failed to file them at
 10 all. I refer the Tribunal to Exhibit C-273, which is
 11 in your Hearing Books, and it's on the screen. The
 12 relevant passages for this point are highlighted in
 13 yellow.

14 Second, the Warning Letter cited Sandoz for
 15 failing adequately to investigate batch failures, a
 16 violation raised in the Etobicoke Warning Letter as
 17 well. This passage is highlighted in green. Unlike
 18 in the Etobicoke letter, the Sandoz letter explicitly
 19 noted that this was a repeat violation from two years
 20 before.

21 Third, the Warning Letter cited Sandoz for
 22 failure to establish appropriate procedures to prevent

10:24:05 1 was issued, as the text in orange on Page 1 of the
 2 Warning Letter shows. Perhaps most importantly,
 3 Sandoz Boucherville's products posed a health hazard.
 4 Crystallization in sterile injectable products, as
 5 noted in our Case-in-Chief and confirmed by Dr. Rosa,
 6 can result in severe patient injury.

7 The evidentiary record submitted by Apotex
 8 and confirmed in the Reports of Mr. Bradshaw and
 9 Mr. Johnson established that Sandoz was in like
 10 circumstances with Apotex and its investments. There
 11 is no dispute about the treatment Sandoz received: No
 12 enforcement action by FDA at all.

13 Now, I turn, now, to the U.S.
 14 Case-in-Response, which is summarized at Pages 235-238
 15 of Day 5's rough transcript. The U.S. began with a
 16 new factual argument. The U.S. argued for the first
 17 time on Day 5 that, although Sandoz and Apotex are
 18 competitors and Sandoz Boucherville products--Sandoz
 19 Boucherville produces both injectable and solid dose
 20 drugs, Sandoz is not in like circumstances because the
 21 cGMP violations cited in the Warning Letter were only
 22 for injectable drugs.

10:22:46 1 microbiological contamination. This passage is
 2 highlighted in rose. This violation was not mentioned
 3 in the Etobicoke or Signet Warning Letters, but
 4 mentioned by Mr. Payne as one of his observations at
 5 Signet in his testimony on Wednesday. This was a
 6 repeat violation for Sandoz and noted as such in the
 7 Warning Letter.

8 Fourth, the Sandoz Warning Letter reflected a
 9 corporate approach by FDA. As the passage on Page 3
 10 highlighted in blue shows, FDA emphasized that
 11 Sandoz's management had repeatedly failed to live up
 12 to promised Corrective Actions, noting multiple
 13 repeated violations from those cited in the
 14 August 2008 Warning Letter for Wilson and repeated
 15 observations from the previous inspection at
 16 Boucherville. It found that "neither upper management
 17 at Novartis nor at Sandoz-Canada ensured global,
 18 adequate, or timely resolution of the issues at these
 19 sites."

20 In addition, and unlike Apotex, Sandoz was
 21 offered multiple opportunities to respond to FDA's
 22 inspectional observations before the Warning Letter

10:25:25 1 Now, as is clear from the text highlighted in
 2 green on Page 3 of the Warning Letter, however, FDA
 3 stated unequivocally that the cGMP findings concerned
 4 all drugs manufactured at the facility, all of which
 5 were subject to refusal of admission, not just
 6 injectable products.

7 Moreover, there is no evidence to support
 8 this new assertion by the United States about
 9 injectables versus solid dose drugs. This is not
 10 covered in the Expert Reports. The U.S. at no point
 11 objected to Mr. Bradshaw and Mr. Johnson's reliance on
 12 comparators making injectables in its pleadings.

13 And on Wednesday, Mr. Goga made clear that,
 14 if anything, cGMP compliance was even more critical
 15 for sterile injectable than for solid-dose products
 16 because of the riskiness of those products. And I
 17 refer to the transcript at Pages 820-821.

18 The next argument made by the U.S. is that
 19 Sandoz Boucherville does not sell solid-dose products
 20 in the U.S. There is no records to--no evidence of
 21 record to support the U.S. proposition. Exhibit C-441
 22 shows that Boucherville makes solid-dose products. In

10:26:39 1 the disclosure phase of this arbitration, Apotex asked
 2 the U.S. for documents showing what products
 3 Boucherville sold in the U.S., but the U.S. refused
 4 this request and produced nothing itself. The record
 5 does not support this late assertion by the U.S.

6 The U.S. then argues, presumably based on
 7 Dr. Rosa's Second Witness Statement, that Sandoz
 8 Canada offered to cease production and then ceased and
 9 slowed it. Well, first, as demonstrated in our
 10 Case-in-Chief, there was no shutdown at Sandoz
 11 Boucherville except for a short period following a
 12 fire.

13 Moreover, Dr. Rosa made it clear in
 14 cross-examination that he had no personal knowledge of
 15 Sandoz Boucherville and if specifics were needed, we
 16 would need to talk to someone else. This is the
 17 transcript at Pages 991-993.

18 There is no competent evidence establishing
 19 any offer on the part of Sandoz to FDA, much less the
 20 precise content and timing of the supposed offer. Nor
 21 is there competent evidence to support the U.S.'s
 22 assertion that medical necessity justified its more

10:29:17 1 like circumstances on this point.
 2 In short, the U.S.'s evidence in no way
 3 rebuts the showing of like circumstance and less
 4 favorable treatment made by Apotex. Its claims under
 5 Articles 1102 and 1103 as concerns Sandoz are
 6 established on this record.

7 I turn, now, to Teva. Ms. Dufêtre addressed
 8 in detail why Teva is in like circumstances with
 9 Apotex on Day 2. I will not attempt to repeat that
 10 showing here. Instead, I will focus on the new
 11 evidence on Teva in the form of the PowerPoint
 12 presentation accompanying the October 28, 2010,
 13 meeting between Teva and FDA and the two specific
 14 arguments the U.S. advances to justify its different
 15 treatment of Teva.

16 I begin with the minutes of the October 2010
 17 meeting which are in the record at C-424 and were
 18 reproduced integrally in the Hearing Books. The
 19 meeting was not limited to Irvine, but addressed
 20 global compliance, as you can see from the highlighted
 21 text on Pages 1, 3, and 4. Dr. Rosa, who at that time
 22 had responsibility only for international facilities,

1593
 10:27:56 1 favorable treatment of Sandoz. The record contains no
 2 drug shortage analysis, no e-mail, no competent
 3 testimony. There is no doubt that if either the offer
 4 to shut down or the drug shortage actually took place,
 5 the U.S. would have in its control authoritative
 6 documents and knowledgeable Witnesses to address them.
 7 The absence of either on this record is remarkable.

8 Finally, the U.S. points to a newspaper
 9 article saying that the Sandoz committed over
 10 \$170 million U.S. to remediation efforts at this
 11 facility as well as the two in the U.S. Here, the
 12 double standard applied by the U.S. is evident. When
 13 Sandoz spends a substantial sum on remediation, it is
 14 a reason to grant it better treatment; when Apotex
 15 spends a huge amount on improving its systems, changes
 16 its quality leadership, hires a large new quality
 17 assurance staff, and invests time and care to
 18 restructure its quality systems, these are "admissions
 19 of systematic quality failures." And that reference
 20 is to the transcript at Page 678. The U.S. double
 21 standard aside, the record is clear: Apotex's
 22 remediation efforts were very substantial. It is in

10:30:40 1 was present and actively participated in this meeting,
 2 as the exchange on Page 4 shows. His focus was on
 3 what Teva was doing to fix global problems and
 4 concerns.

5 Turning to Page 5, FDA stated explicitly and
 6 directly what FDA expected--that what FDA expected was
 7 for Teva to offer to shut down any facility that was
 8 found to be noncompliant. The fact that this had to
 9 be stated implies that this expectation on FDA's part
 10 is not well-known, even to the largest generic
 11 pharmaceutical company in the world.

12 Turning now to the slide deck that is in the
 13 record at C-424(a), FDA reviewed Teva's compliance
 14 history at Slides 6 and 7, which are reproduced in the
 15 slide deck. The history included two Warning Letters,
 16 an injunction, and 15 inspections with Forms 483
 17 issued beginning from 2005. The history included
 18 sites in the United States and sites outside the
 19 United States.

20 At Slide 44, the Teva recall trend is
 21 graphed, which shows an alarming increase in the
 22 number of recalls. Slides 45 and 46 concern tablets,

10:32:11 1 a form of product not produced at Teva Irvine but
 2 which was produced at Jerusalem. At Slide 48, the
 3 specific concerns FDA had are stated, including
 4 inadequate quality systems and inadequate failure
 5 investigations.

6 What this review shows is that FDA at the
 7 time was taking a global approach to Teva. Contrary
 8 to the U.S. argument, nothing in this record supports
 9 the distinction the U.S. attempts to draw between
 10 violations at Teva's U.S. facility in California and
 11 its facilities elsewhere. It also shows that Teva had
 12 repeatedly been given opportunities to correct its
 13 cGMP problems at multiple sites over multiple years
 14 and Teva still had grave issues despite this. What's
 15 more, Teva had substantial experience dealing with FDA
 16 enforcement, having received two Warning Letters and
 17 been the subject of an injunction in the past.

18 Most important, FDA told Teva point-blank
 19 that what it needed to say was--when future sites were
 20 found to be noncompliant was that it would suspend
 21 production that the site.

22 Now, Apotex by contrast, had never even

10:34:54 1 on May 24, 2013.

2 The U.S. relies exclusively on this one
 3 e-mail to demonstrate that Teva Jerusalem presented
 4 drug shortage issues. Dr. Rosa, in his Second Witness
 5 Statement, mentioned that drug shortages played a role
 6 in FDA's decision making on Teva, but his testimony on
 7 Wednesday made clear that he has no role in drug
 8 shortage analysis and he is not the person who makes
 9 the decisions on whether regulatory action should be
 10 deferred based on this ground. I refer to the
 11 transcript at Pages 832-833, 839, 844, and 1006.

12 Dr. Rosa testified that this e-mail did not
 13 reflect the kind of full drug shortage analysis on
 14 which a regulatory action decision could be based. I
 15 refer to the transcript at Page 1006-1008. Instead,
 16 it was just an offhand reaction of the drug shortage
 17 program to the announcement of a product recall by
 18 Teva. Dr. Rosa thought that a full drug shortage
 19 analysis was done for purposes of making a decision on
 20 whether to take regulatory action against Teva, but he
 21 had no more information about that. I refer to the
 22 transcript at Page 1008.

1597
 10:33:30 1 received a Warning Letter before 2009. It had no
 2 occasion to interact with CDER Compliance before the
 3 Etobicoke Warning Letter in June 2009. While Teva was
 4 given weeks to consider, consult with Experts, and
 5 prepare Corrective Action Plans, Apotex was given one
 6 business day to attempt to assess what CDER wanted and
 7 try to offer that. It had no opportunity to consult
 8 with Experts who could have advised it.

9 The U.S. makes two arguments why Teva's
 10 circumstances are not like those of Apotex. The first
 11 is on medical necessity and begins at Page 238 of
 12 Day 5's rough transcript. Now, the U.S. argues that
 13 Mr. Bradshaw and Mr. Johnson "do not take into account
 14 the following circumstances as set forth in a
 15 contemporaneous e-mail" referring there to R-131. I
 16 note that a related exchange is also in the record at
 17 Exhibit C-569.

18 The U.S. is correct about Mr. Bradshaw and
 19 Mr. Johnson not taking this e-mail into consideration.
 20 It would have been difficult for them to do so given
 21 that the e-mail in question was produced by the United
 22 States the week after they signed their Second Report

10:36:22 1 The record contains no competent evidence to
 2 support the U.S. assertion that a shortage of
 3 medically necessary drugs at Teva Jerusalem justified
 4 a difference in treatment as compared to Apotex. The
 5 record contains one e-mail that shows that the drug
 6 shortage program had concerns about the drugs involved
 7 in the recall of 30 batches produced by Teva
 8 Jerusalem. But no competent evidence shows that the
 9 decision on regulatory action for Teva was based on a
 10 shortage of medically necessary drugs.

11 It is also noteworthy that the U.S., in its
 12 presentation, did not dispute Apotex's showing that
 13 any shortage issues were a result of Teva's taking on
 14 market share of Apotex after FDA removed Apotex from
 15 the market. Nor has the U.S. in any way contested
 16 Apotex's showing that FDA could and often did except
 17 medically necessary drugs from an Import Alert.

18 Even if the record showed that drug shortage
 19 did play a role in FDA's regulatory action decision on
 20 Teva, nothing explains why every product Apotex made
 21 at Etobicoke and Signet had to be removed from the
 22 market save one, but every product at Teva Jerusalem

10:37:47 1 was sold without impediment.

2 The second argument advanced by the U.S.
 3 concerns Teva's response by FDA's concerns about Teva
 4 Jerusalem. Dr. Rosa received a call from Teva's head
 5 of quality. He was not clear about when the call took
 6 place other than that it was before the e-mail on the
 7 shortage implications of Teva's 30-batch recall in
 8 February of 2011. Dr. Rosa testified that Teva's head
 9 of quality offered to shut down production at the
 10 Jerusalem site. I refer to the transcript here at
 11 Pages 1032-1034.

12 Of course she did. That is exactly what FDA
 13 told her to do at the meeting on October 28, 2009.
 14 Teva's Executive Vice President for Corporate Quality
 15 was at that meeting, as both Slide 9 in Exhibit 424(a)
 16 and the minutes in Exhibit 424 demonstrate. FDA told
 17 Teva what to do. It did not tell Apotex. It did not
 18 give Apotex an opportunity to find out what FDA
 19 wanted. FDA demanded an answer from Apotex before it
 20 had a chance to reflect, consult Experts, or prepare a
 21 Corrective Plan.

22 Mr. President, Members of the Tribunal, what

10:41:10 1 adopted, if you see what I'm getting at.

2 MR. LEGUM: I guess my response would be that
 3 it is the Measure that was adopted as well as the
 4 Measures that were adopted with respect to the
 5 comparators and the manner in which those Measures
 6 were adopted.

7 PRESIDENT VEEDER: Thank you very much. It
 8 will come later.

9 MR. LEGUM: Mr. President, Members of the
 10 Tribunal, Apotex has fully presented its case under
 11 Article 1105 in its pleadings and in its oral
 12 submissions. The submissions from the U.S. that we
 13 heard on this topic on Friday did not respond to
 14 Apotex's case. Instead, it was an exercise in
 15 reimagining the case that Apotex has put. I will
 16 offer just a handful of observations before taking up
 17 the Tribunal's question under Article 1105.

18 So, first, contrary to the U.S.'s deliberate
 19 misreading, Apotex's pleadings are clear that the
 20 claims under Article 1105 are for treatment to
 21 Apotex's investments. I refer the Tribunal in
 22 particular to the Memorial, Paragraph 453 and 470, as

10:39:15 1 this record shows is a difference in treatment, not a
 2 difference in circumstances.

3 Now, unless there are questions from the
 4 Tribunal, at this point I will turn to Article 1105.

5 PRESIDENT VEEDER: Forgive me. I didn't
 6 catch the name of the Teva executive vice President--

7 MR. LEGUM: Can we go back to the list?

8 PRESIDENT VEEDER: --who was present at the
 9 meeting in October.

10 MR. LEGUM: Frances Sakers, S-a-k-e-r-s.

11 And I believe in Dr. Rosa's testimony, he
 12 referred to Fran Zipp. I don't know whether that's
 13 the same person. I suspect it is, but there's no
 14 evidence in the record to clarify that point.

15 PRESIDENT VEEDER: Thank you.

16 ARBITRATOR ROWLEY: I've got one question.

17 Your last statement, you said "this shows a
 18 difference in treatment." And what I'm interested in
 19 is the word "treatment" used in 1102 and 1103, whether
 20 that, in your submissions, incorporates the way Apotex
 21 was dealt with in the inspection process or whether
 22 it's properly limited only to the Measure that is

10:42:53 1 well as the Reply at Paragraphs 389 and 415. There is
 2 no merit to the United States's assertion at Page 249
 3 of Day 5's rough transcript that "Apotex's allegations
 4 of failure of due process do not include either the
 5 ANDAs or Apotex Corp. within their scope."

6 Second, I'd like to address the United
 7 States's suggestion on Friday that it does not accept
 8 Article 1105(1)'s requirement of fair and equitable
 9 treatment to include an obligation to accord basic due
 10 process. And you have the text somewhere--yep. The
 11 text on the screen.

12 ARBITRATOR ROWLEY: This is a matter of
 13 interest. It says "Blanck" at the top, and mine is
 14 blank. Why are they blank?

15 MR. LEGUM: I believe that's a referral to
 16 the counsel on the United States team that delivered
 17 the argument.

18 MS. WEIL: We can reprint a slide for you
 19 with the image, and we apologize for that omission on
 20 that slide.

21 PRESIDENT VEEDER: I think you may need to
 22 explain that comment further. It is blank.

10:44:25 1 Come back to it later.
 2 MR. LEGUM: Oh, I see. I apologize. I was
 3 looking at the screen--
 4 PRESIDENT VEEDER: We thought it was a very
 5 subtle point.
 6 (Laughter.)
 7 MR. LEGUM: Okay. Thank you for clarifying
 8 that.
 9 The U.S. suggestion that fair and equitable
 10 treatment does not include an obligation to accord
 11 basic due process is very difficult to understand. In
 12 every Free Trade Agreement or BIT signed by the U.S.
 13 since 2003, the Treaty has included a statement that
 14 "fair and equitable treatment includes the obligation
 15 not to deny justice in criminal, civil, or
 16 administrative adjudicatory proceedings in accordance
 17 with the principle of due process embodied in the
 18 principal legal systems of the world."
 19 This provision, by its own terms, describes a
 20 part of the content of the customary international law
 21 Minimum Standard of Treatment of aliens. The denial
 22 by the United States before this Tribunal of any

10:46:56 1 hearing. This is incorrect. Apotex has consistently
 2 relied from the Memorial to the Reply to the hearing
 3 on the Restatement.
 4 The U.S. also continues to ignore Apotex's
 5 position that the amount of due process required
 6 depends on context, a statement derived from the
 7 Restatement. The U.S. seemed to have understood this
 8 in its Counter-Memorial where, at Paragraph 370, it
 9 relied on the same Restatement comment as did Apotex.
 10 The U.S. appears to have forgotten what it once
 11 understood.
 12 The U.S. also argued for the first time at
 13 this hearing that Apotex "has not provided any
 14 standards for the Tribunal, States, or Claimants to
 15 evaluate this would-be rule." I'm referring here to
 16 Page 290 of Day 5's rough transcript.
 17 Apotex disagrees. The Restatement provides
 18 clear guidance on how much due process is due. Apotex
 19 would agree that the rule set out in the Restatement
 20 does not read like a national statutory enactment. In
 21 this, it is like other rules of customary
 22 international law. For example, it is accepted that

10:45:40 1 obligation to provide basic due process cannot be
 2 reconciled with its Treaty practice with a score or
 3 more of countries around the world.
 4 Third, Apotex's Memorial began its discussion
 5 of relevant international law with the Restatement
 6 Second of Foreign Relations Law. Its Reply began the
 7 same discussion with the Restatement. Apotex's oral
 8 submissions began with the Restatement. It is,
 9 therefore, difficult to understand how the United
 10 States in good faith could characterize Apotex's
 11 position as being based on one source that the
 12 Memorial addressed in a session collecting national
 13 administrative practice concordant with the rule of
 14 customary international law stated in the Restatement.
 15 This is not serious.
 16 And, incidentally, the law school working
 17 paper that the U.S. referred to was, in fact, authored
 18 by a full professor of law and philosophy who holds
 19 the Albert Abel Chair at the University of Toronto.
 20 More importantly, the U.S. incorrectly described the
 21 substance of Apotex's argument as having evolved from
 22 its Memorial to its Reply and, once again, to this

10:48:10 1 the obligation of full protection and security
 2 requires reasonable police protection under the
 3 circumstances. This obligation is not as specific as
 4 some national legislation, but its generality has
 5 caused no real difficulty.
 6 The U.S.'s suggestion at Day 5 rough
 7 transcript Page 311 that "Government decision making
 8 would grind to a halt if the Restatement's rule were
 9 applied" is without support.
 10 Fourth, the U.S. errs in suggesting that
 11 Apotex must demonstrate State practice and
 12 opinio juris in the specific context of the due
 13 process safeguards for drug importation Measures.
 14 This is not the way that customary international law
 15 works. No showing at such a level of granularity is
 16 required. The existence of the general rule
 17 recognized by the Restatement is sufficient. That
 18 rule is, as Apotex has already demonstrated,
 19 sufficiently flexible to apply to a wide variety of
 20 contexts, including this one.
 21 Now, on Friday, the U.S. tried to point to
 22 other national regulators' reaction to FDA's placement

10:49:30 1 of Apotex on Import Alert as evidence of State
 2 practice. And I refer to the rough transcript at
 3 Pages 279-281. However, as demonstrated by Mr. Hay in
 4 his presentation this morning, these reactions do not
 5 demonstrate any State practice. Apotex voluntarily
 6 agreed to cease shipments to Australia, New Zealand,
 7 and the European economic area. A private Party's
 8 voluntary act cannot constitute State practice.
 9 Because Apotex acted voluntarily, there was no legal
 10 process and there is no evidence of the legal
 11 processes that these States provided to Apotex.

12 Fifth, the U.S. argued on Friday that Apotex
 13 erroneously omitted from consideration some of the
 14 Restatement factors. I refer to the rough transcript,
 15 Day 5, 288 to 289. In particular, the U.S. correctly
 16 noted that one of the factors is whether the Alien was
 17 allowed to consult with counsel. The U.S., in its
 18 oral submissions, further noted, correctly, that
 19 Apotex was represented by a skilled counsel from
 20 September 2009 and that Apotex did, in fact, consult
 21 with very experienced counsel. Apotex confirms that
 22 this is the case.

10:52:09 1 failures to comply with FDA's Good Manufacturing
 2 Practices, the only way to come off such an Import
 3 Alert is to remediate the manufacturing deficiencies
 4 and then to be re-inspected by FDA."
 5 Dr. Rosa testified over and over that
 6 inspection was the only way to lift the Import Alert.
 7 When Dr. Rosa was asked about this, he answered that
 8 "that's the current policy we have in place"--at least
 9 since he has been at the center--"that, if an Import
 10 Alert is issued basis of the inspection, that would be
 11 the way to remove from the Import Alert."
 12 Dr. Rosa went to say that "when you are
 13 dealing with a firm that has so many systemic cGMP
 14 problems, a re-inspection will be needed."
 15 He further noted that the district officer
 16 would not be able to lift the Import Alert at a
 17 detention hearing because "nothing in the FDA happens
 18 by itself so a district office would not, on its own,
 19 take on that action."
 20 In sum, no evidence suggests that anyone has
 21 ever successfully used any of the U.S. avenues. The
 22 only way FDA provides for an Import Alert to be

10:50:53 1 However, as we noted in response to a
 2 question from President Veeder on Wednesday, there is
 3 nothing in the record reflecting legal advice Apotex
 4 received about any of the four avenues the U.S. now
 5 suggests were available. This was, as we noted,
 6 because there was no such advice. It was not--simply
 7 not something that anyone at the time considered or
 8 considered to be available. The four avenues the U.S.
 9 proposes are so far from what any skilled counsel
 10 would consider that they were not even mentioned.

11 Mr. Bradshaw confirmed in his direct
 12 testimony that he was aware of no instance where an
 13 Import Alert imposed for drug cGMP violations based on
 14 an inspection had ever been successfully challenged
 15 through any of the four avenues.

16 Sixth--and I refer there to Day 5, rough
 17 transcript--that can't be right, so I won't refer to
 18 the transcript at this point.

19 Sixth, the testimony overwhelmingly confirmed
 20 that there was only one way of removing an Import
 21 Alert, through re-inspection. Mr. Bradshaw testified
 22 that "when a company is placed on Import Alert for

10:53:25 1 removed is through re-inspection. None of the four
 2 avenues were available to Apotex.
 3 Finally, turning to the "effective means"
 4 provision of the U.S.-Jamaica BIT, the U.S. argument
 5 that Apotex had to exhaust means that were available
 6 to it misses the mark. None of those means were
 7 available to Apotex in this context. White Industries
 8 does not require Apotex to pursue avenues that end in
 9 a brick wall.
 10 Now, I will conclude this portion of the
 11 discussion by addressing Tribunal Questions C1 and C2.
 12 The question is whether territoriality is a relevant
 13 legal factor for the rule of the customary
 14 international law invoked by the Claimants. And I
 15 should preface this remark by noting that the example
 16 given by the Tribunal suggests that the Tribunal may
 17 have a specific case in mind. We were not able to
 18 locate that case over the weekend, and so we may not
 19 fully understand it.

20 PRESIDENT VEEDER: You should have asked us.
 21 We did not have a specific case in mind. It was a
 22 specific example. That's all it is.

10:54:33 1 MR. LEGUM: Okay. Good. All right.
 2 So it is possible we don't fully understand
 3 the question, but the answer we would give is that the
 4 territory in which the treatment is accorded is
 5 relevant, but the territory where the alien is located
 6 is not. So if, as in this case, the relevant
 7 treatment where proceedings in the host State or the
 8 absence thereof, the treatment takes place in the host
 9 State, and a breach can occur whether the alien is
 10 personally in the host State at the time or not.

11 So if one thinks of the example of court
 12 proceedings, the mere fact that a Party in a court
 13 proceeding is not located physically in the country
 14 where the proceedings are taking place certainly does
 15 not mean that that country owes no obligations under
 16 international law to accord that alien of fair
 17 proceedings.

18 An example of this is the Rompetrol Group
 19 versus Romania case. There the Tribunal found a
 20 denial of fair and equitable treatment to a Dutch
 21 company based on abuse of actions by prosecutors in
 22 criminal proceedings in Romania against officers and

10:56:54 1 MR. LEGUM: Or at least the territoriality
 2 requirement for this to be-to fall under the
 3 customary international law minimum standard of
 4 treatment of aliens would be implicated.

5 PRESIDENT VEEDER: Okay.
 6 MR. LEGUM: All right. So turning to C2,
 7 which I think it should now be obvious, here the
 8 treatment was in U.S. territory. All the avenues
 9 identified by the U.S. involve either CDER in Maryland
 10 or the U.S. courts. It is in the host State that the
 11 proceedings took place, not elsewhere, and the fact
 12 that Apotex Holdings and Apotex-Canada were outside of
 13 the U.S. did not mean that they had no right to access
 14 to justice in the United States.

15 Well, this concludes our presentation on
 16 Article 1105 and our main presentation. I note that
 17 90 minutes, of course, is not enough to address every
 18 issue in this case. So we have not covered everything
 19 that we've heard during the past week. I hope that
 20 the Tribunal will remember that we continue to rely on
 21 our other submissions.

22 Speaking of submissions, there was a question

1613
 10:55:52 1 directors of the Dutch company and of its local
 2 investments. The Dutch company at all times remained
 3 in the Netherlands. The Tribunal found that to the
 4 extent that the abuse of acts directly impacted the
 5 companies--the Dutch companies' interest as an
 6 investor, they breached the fair and equitable
 7 treatment obligation under the Treaty. So the
 8 reference is there with the paragraph references as
 9 well.

10 PRESIDENT VEEDER: I think the first
 11 paragraph refers to Rosinvest where'd you say the same
 12 thing happened. This was a treatment in the Russian
 13 Federation of the property interest, the investment of
 14 the Claimants, but none of the Claimants or their
 15 officers ever set foot in the Russian Federation.

16 MR. LEGUM: I imagine that is similar,
 17 although I have not looked at that case recently.

18 PRESIDENT VEEDER: Just take the visa case.
 19 If the treatment took place overseas, that would be
 20 the relevant geographical factor. If the treatment
 21 took place in the U.S.A., if it was a U.S. visa, then
 22 obviously you would say that crossed the line.

10:58:00 1 about submissions, so I think we have slides here that
 2 should be in your Hearing Books that set out the
 3 detailed submissions that we would offer, both as
 4 concerns this phase of the proceedings and the next
 5 phase of the proceedings, which we hope will take
 6 place.

7 I'm happy to review those with the Tribunal
 8 or to answer any questions about them.

9 PRESIDENT VEEDER: One question on 1105, that
 10 is your submissions for the final award under
 11 Paragraph 1B, your original damages claim has been
 12 slightly modified by later events, but is there a
 13 figure, even a ballpark figure, for that damages
 14 figure? Come back to it later if it's a question that
 15 has caught you and you need consider. But what is
 16 roughly the figure or figures?

17 MR. LEGUM: I would say that it's between
 18 1 billion and 1.5 billion based on information that
 19 was available as of early 2013. Obviously that
 20 information would need to be updated to reflect
 21 additional information.

22 PRESIDENT VEEDER: In the language of

1616

10:59:20 1 Paragraph 1B, that includes pre-award interest, or
2 does it exclude it?

3 MR. LEGUM: I don't remember at this point.

4 PRESIDENT VEEDER: Okay. Thank you.

5 QUESTIONS FROM THE TRIBUNAL

6 ARBITRATOR CROOK: I'd like to revert to 1101
7 very quickly. I haven't looked at the Friday
8 transcript, so my memory here may be defective. If
9 so, so be it. I recall in there discussion of legally
10 significant connection what was at least an implicit
11 suggestion, if not explicit, that the legally
12 significant connection was to be found in the direct
13 application of the contested measure to a particular
14 investor/investment. And, perhaps, that's not the
15 argument they're making. They'll tell us, but I saw
16 some element of that. So they were looking for direct
17 legal operation rather than the more general sorts of
18 arguments that you have been making as the consequence
19 but, perhaps, not as the direct legal effect, bad
20 things happen. As I say, perhaps I have misunderstood
21 their argument, but should that be their argument,
22 what would be your views on that?

1618

11:01:59 1 be given notice of the Measure. But we'll be happy to
2 get back to you with specific references to our
3 pleadings on that.

4 PRESIDENT VEEDER: One further question for
5 Ms. Dufêtre. It really relates to the answer you gave
6 this morning to the Tribunal's question A5. It's at
7 Slide 63 of your PowerPoints. You'll also need a copy
8 of the Award in Apotex I and II if you have that at
9 hand.

10 Now, let's take this slowly because I'm
11 concerned that maybe we didn't get our message across
12 because we understand this to be the argument of the
13 Respondent. If you look at Apotex I and II Award,
14 it's based upon an Arbitration Agreement between the
15 named Parties to that arbitration, Apotex Inc., and as
16 simplified, United States of America. That
17 Arbitration Agreement included the 1976 UNCITRAL
18 Arbitration Rules. If you look at those Rules, what
19 we see in Article 32(2) is that the Award is to be
20 final and binding; that is, on the named Parties to
21 the arbitration, here Apotex Inc. and the United
22 States of America.

1617

11:00:47 1 MR. LEGUM: I guess our response is we
2 initially thought that that was their argument, and we
3 responded to that argument, in other words, in our
4 Reply.

5 ARBITRATOR CROOK: In due course, if you can
6 point us to where we find that, that would be helpful.
7 Thank you.

8 MR. LEGUM: Certainly. But, yes, we
9 initially thought that the U.S. was arguing that what
10 was required by the provision was that it directly
11 applied to the Measure, and we responded to that by
12 pointing to the fact that, in fact, the Measures
13 implicating the Acts implementing the Import Alert,
14 such as the notice of action of detained products were
15 addressed directly to Apotex-U.S. as well as to
16 Apotex-Canada. And under U.S. law, for Import
17 Measures such as this, U.S. law requires notice to be
18 provided both to a consignee, such as Apotex-U.S., as
19 well as to Apotex-Canada. And so the evidence of
20 record in this case shows that the Measure was
21 directly applied to Apotex-Canada. In fact, under
22 U.S. law it recognized that it had noticed--it should

1619

11:03:41 1 If you look at Article 32(3), we see that the
2 Award includes reasons upon which the Award is based.
3 Now, if you were to ask a layman, "Does the Award
4 include reasons?" He would say--or she--"Yes, it
5 does. That's what the Rules provide." "Is the Award
6 including the reasons final and binding upon the named
7 Parties?" And he or she would say, "Yes, that's what
8 the Rules provide."

9 So before you come anywhere near our case, is
10 it possible that out of the Apotex I and II Award you
11 have an agreement between the named Parties to that
12 arbitration to treat the operative part and the
13 reasons both forming part of the Award as final and
14 binding upon them as a form of *lex specialis*
15 independent of any *lex arbitri* or, indeed,
16 international law? I'm not saying that's right or
17 wrong, but if that were so, then Apotex in coming to
18 these proceedings with the United States, would it be,
19 in effect, contractually bound to respect the reasons
20 and the operative part in the Apotex I and II Award?
21 Again, independent of any *lex arbitri* or, indeed, any
22 national or international principles or rules of law.

11:05:15 1 That was the question. It's not really res
2 judicata, although it comes under that umbrella, but
3 obviously it has a similar effect.

4 MS. DUFÊTRE: Yes, I apologize. This is not
5 how we understood and interpreted that question. So
6 with your permission, if I could have a few moments.

7 MR. LEGUM: I think I can answer your
8 question.

9 PRESIDENT VEEDER: It might not be helpful as
10 Ms. Dufêtre, but please go ahead.

11 (Laughter.)

12 MR. LEGUM: My answers aren't usually as
13 helpful as those of Ms. Dufêtre. I confess that.

14 Article 1120 of the NAFTA provides for the
15 possibility of submitting a claim under the UNCITRAL
16 Arbitration Rules in Paragraph 1. Paragraph 2 of
17 Article 1120 reads, "The applicable Arbitration Rules
18 shall govern the arbitration except to the extent
19 modified by this section."

20 So it wasn't the unabridged 1976 UNCITRAL
21 Rules that governed the first proceeding. It was the
22 1976 UNCITRAL Rules to the extent modified by this

11:07:43 1 directly addresses the binding effect of an
2 Arbitration Award as between the Parties.
3 Article 1136(1) directly addresses the binding effect
4 of an Arbitral Award, and we would submit that
5 Article 1136(1) refers to the Triple Identity Test and
6 public international law, and that's how that question
7 should be decided.

8 PRESIDENT VEEDER: Okay. Thank you very
9 much.

10 Well, thank you all very much. We've come to
11 the end of the Claimants' Closing Oral Submissions.
12 Unless there is something else we need to address now,
13 we'll break until 2:30 and hear the Respondent's
14 Closing Oral Submissions.

15 MS. GROSH: Mr. President, thank you. Would
16 it be possible to have an additional 15 minutes in
17 light of the fact we went over a bit?

18 PRESIDENT VEEDER: You mean we start at
19 2:45 p.m.?

20 MS. GROSH: At 2:45.

21 PRESIDENT VEEDER: Yes, of course.

22 MS. GROSH: Okay. Thank you very much.

11:06:35 1 section. This section, of course, is Section B on
2 "Settlement of Disputes Between a Party and Investor
3 of Another Party," and Section B includes, among its
4 numerous articles, Article 1136(1). So our submission
5 would be the Arbitration Agreement and the Arbitration
6 Rules applicable to that first arbitration was not
7 just the 1976 UNCITRAL Rules but, as a contractual
8 matter, it also included the terms of Section B of
9 Chapter 11 and the Rules stated in Article 1136(1).

10 Does that help? It wasn't as helpful as
11 Ms. Dufêtre.

12 PRESIDENT VEEDER: You have to go on. So
13 what is the effect of that? You aren't saying that
14 the Apotex I and II Award does not include reasons and
15 that it's not final and binding upon Apotex Inc. and
16 the United States?

17 MR. LEGUM: No.

18 PRESIDENT VEEDER: So to what extent does the
19 legal status of that agreement by those Parties affect
20 the position of these two Parties in this arbitration?

21 MR. LEGUM: In terms of the binding effect of
22 the Award, I think neither one of those two provisions

11:08:49 1 (Whereupon, at 11:08 a.m., the hearing was
2 adjourned until 2:45 p.m., the same day.)

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

1 AFTERNOON SESSION

2 PRESIDENT VEEDER: Let's resume. Respondents
3 have the floor for their Closing Oral Submissions.

4 MR. DALEY: Thank you Mr. President.

5 Mr. President, Members of the Tribunal, I
6 will begin our Closing Arguments this afternoon. I
7 will be followed by Ms. Grosh, who will address the
8 questions posed by the Tribunal on Saturday.
9 Following that, Mr. Sharpe will address the
10 implications for Apotex's arguments--implications of
11 Apotex's arguments for the three NAFTA Parties. And,
12 finally, Ms. McLeod will address--make some concluding
13 observations.

14 I would like to begin our remarks this
15 afternoon by placing this case in the broader, legal,
16 and institutional context. I will then briefly touch
17 upon the facts. You heard a lot of testimony and
18 argument last week, and we are mindful not to be
19 redundant, but Mr. Hay's summary this morning raised a
20 few points that must be corrected.

21 Now, as for the first point, the regulatory
22 context of this case is clear and undisputed, as we

14:58:22 1 since at least the 1970s. Apotex does not and cannot
2 dispute this any less than it can dispute that its own
3 drugs were subject to an Import Alert over 20 years
4 ago in 1992. That is discussed in Paragraph 58 of our
5 Counter-Memorial.

6 The FDA's standards for cGMP are widely
7 emulated around the world, including by the World
8 Health Organization. FDA coordinates closely with
9 agencies in other countries, most of whom have cGMP
10 standards similar to the United States. In 2012, the
11 Generic Pharmaceutical Association described FDA's
12 work in the area of generic pharmaceutical inspections
13 as "extraordinary."

14 Now, that association is the trade
15 association of which Apotex itself is a member. One
16 of Apotex's own Witnesses in this case, Mr. Watson,
17 sits on its board. In testimony before the U.S.
18 Congress--which is at Exhibit R-94--a representative
19 from the Generic Pharmaceuticals Association
20 explained, "The U.S. drug supply remains the safest
21 anywhere in the world, and the FDA's drug approval and
22 inspection process represent the gold standard for

1625

14:57:13 1 discussed in Pages 10-29 of our Counter-Memorial.

2 Over 150 years ago, Congress enacted
3 legislation authorizing the U.S. Government to refuse
4 to admit adulterated drugs offered for import. In
5 1938, that Rule became part of the Federal Food, Drug,
6 and Cosmetic Act, the law that created the "appearance
7 of adulteration" standard. Under the 1962 Amendments
8 to that law, any drug manufactured at a
9 non-cGMP-compliant facility is a legally deemed to be
10 adulterated.

11 Apotex itself has acknowledged that under
12 U.S. law, a drug is considered adulterated if the
13 methods or facilities used to produce it do not
14 conform to cGMP so as to ensure the safety, identity,
15 strength, quality, and purity of the drug.

16 A drug deemed to be adulterated may be
17 detained without physical examination and refused
18 admission into the United States. Or, as Apotex has
19 put it, U.S. law grants FDA the authority to refuse
20 admission of goods offered for import if they appear
21 adulterated.

22 FDA's Import Alert policy has been in effect

14:59:29 1 regulatory agencies worldwide."

2 FDA's activities have taken on a whole new
3 dimension due to globalization. A few decades ago,
4 the United States imported relatively few drug
5 products. Today, approximately 40 percent of finished
6 drug products and 80 percent of Active Pharmaceutical
7 Ingredients, or API, come from more than 100 countries
8 around the world. And this has required FDA to engage
9 in a difficult and complicated balancing of risk.

10 On the one hand, there is a heightened risk
11 of adulterated product entering the United States.
12 The challenges of the globalized drug industry were
13 highlighted by the heparin scandal in 2007, which
14 Dr. Rosa touched upon in his testimony at Pages 1024,
15 1076, and 1077. Starting in 2007, scores of people
16 died and hundreds developed severe allergic reactions
17 in 11 countries due to the use of adulterated heparin,
18 which is an anticoagulant drug widely used for surgery
19 and dialysis.

20 FDA identified a contaminant in the drug's
21 API, which was made at a facility in China. Although
22 the Chinese facility had manufactured API for the

15:00:47 1 United States market since 2004, FDA had never
 2 inspected this facility. When FDA did so in
 3 February 2008, it discovered significant deviations
 4 from cGMP. Indeed, FDA had to create a new Import
 5 Alert just for heparin-related products, and the
 6 Agency put 34 Chinese facilities on it. These facts
 7 are addressed with supporting exhibits at Paragraph 61
 8 of our Counter-Memorial.

9 The heparin scandal and the expansion of
 10 globally produced products in the United States
 11 occurred at about the same time that the U.S.
 12 Congress's investigative arm, the General
 13 Accountability Office, or GAO, was investigating FDA.
 14 You heard mention of the GAO during Dr. Rosa's
 15 testimony at transcript Page 1078, and we've included
 16 several GAO reports in the record at Exhibits R-15,
 17 R-17, R-18, R-29, R-30, R-49, R-50, and R-68. GAO
 18 found that between 2002 and 2007, FDA annually
 19 inspected only about 8 percent of foreign drug
 20 manufacturing facilities. And at that rate, it would
 21 take 13 years to inspect each one. That's in
 22 Exhibit R-18 at Page 23.

15:03:23 1 drugs on the one hand and drug shortages on the other.
 2 And it is between this Scylla and Charybdis that the
 3 FDA is forced to operate every day.
 4 Now, in light of the challenges of
 5 globalization, the heparin scare, and the GAO Report,
 6 FDA took several actions. It increased the number of
 7 foreign inspections undertaken each year. It
 8 quadrupled funding for foreign inspections. It
 9 increased the number of foreign inspectors and created
 10 a Dedicated Foreign Drug Cadre of experienced
 11 investigators for the task. And FDA increased the
 12 number of Warning Letters for cGMP violations, which
 13 indicated less tolerance for those violations. And,
 14 finally, coincident with the increase in inspections,
 15 FDA also increased enforcement actions after 2009,
 16 including detentions and refusals for products
 17 manufactured outside the United States.

18 As we previously mentioned, Apotex's
 19 assertion that this situation is unique--that its
 20 situation is unique does not withstand scrutiny. In
 21 fact, drugs from 41 facilities, including Apotex's,
 22 were added to the Import Alert between 2009 and 2011.

1629

15:02:05 1 Recognizing the risks this presented, in 2009
 2 the GAO placed "protecting the public health through
 3 enhanced oversight of medical products" on its
 4 high-risk list, making it among the 30 most urgent
 5 priorities across the entire United States Government.
 6 For that I would refer you to Exhibit R-30 at Page 15.
 7 So this is the context for the 2009 speech by
 8 Dr. Margaret Hamburg that Apotex relies upon so
 9 heavily. In the speech, which is at Exhibit C-51,
 10 Dr. Hamburg noted the "steep decline in the FDA's
 11 enforcement activity over the past several years" and
 12 sought a return to enforcement levels that FDA had met
 13 previously. But there were also stark reminders of
 14 the other side of FDA's delicate regulatory balancing
 15 equation: Ensuring that medically necessary drugs are
 16 not in shortage.

17 As FDA reported to Congress, "Drug shortages
 18 have risen steadily from 2005 and hit an all-time high
 19 of 251 drug shortages in 2011." In its response to
 20 Congress, which is in the record at R-452, FDA noted
 21 that more than half of the drug shortages were related
 22 to manufacturing problems. So risk of adulterated

15:04:32 1 Apotex itself understood this in 2009. During the
 2 Signet inspection, Apotex's head of quality assurance
 3 sent an e-mail to Jeremy Desai explaining some of
 4 FDA's significant cGMP findings. He wrote--this is
 5 Exhibit C-58--"Interesting general comments that the
 6 focus of GMP and the strong stance taken on issues is
 7 not simply a reaction to the Warning Letter or
 8 singling out Apotex. This is a new yardstick that FDA
 9 appears committed to using on everyone."

10 And I would just pause here to note for the
 11 Tribunal that the record bears this out. At
 12 Exhibit R-244 is a chart setting forth all of the
 13 instances where FDA put a firm on Import Alert, either
 14 concurrent with or before a Warning Letter was issued.

15 In short, these changes were not political.
 16 They were not unique to Apotex. They were necessary
 17 to adapt to the globalized economy in pharmaceutical
 18 manufacturing. Critically, however, the underlying
 19 laws on which enforcement is based have not
 20 changed--or least had not changed at the time of the
 21 events relevant here.

22 Apotex, nonetheless, continues to insist that

15:05:40 1 it was the victim of a new politically motivated
 2 enforcement policy, that Edwin Rivera-Martinez
 3 targeted Apotex and placed Kristi Zielny on an
 4 inspection to put Apotex on the Import Alert.
 5 According to Apotex, as Mr. Hay put it this morning at
 6 Page 1613 of the rough transcript, the Signet
 7 inspection was "not conducted for purposes of
 8 identifying deviations or corrections; rather, its
 9 purpose was to identify cGMP deviations to support an
 10 Import Alert."

11 The record of this case, even after extensive
 12 discovery and seven hours of cross-examination, does
 13 not support Apotex's theory. And I'll give you three
 14 examples. First, for all the talk about Mr. Martinez,
 15 he's the very person who recognized the need to hold
 16 off putting Apotex on the Import Alert pending a drug
 17 shortage analysis. That's Exhibit C-502, which is in
 18 the slides.

19 Similarly, Mr. Hay this morning at transcript
 20 1611 and Slides 10 and 11 showed you Document C-359,
 21 the e-mail from Ms. Woodcock and then Ms. Autor as
 22 proof that FDA was moving forward with the Import

15:07:53 1 the transcript.
 2 Third, Apotex continues to insist that the
 3 Import Alert was preordained in August 2009, despite
 4 Mr. Payne's lengthy testimony about the conference
 5 call with numerous individuals to discuss pre-approval
 6 inspections for Apotex's many pending ANDAs. Apotex
 7 has yet to explain why FDA would have done this, if an
 8 Import Alert was a foregone conclusion before the
 9 Signet inspection. It has no answer because the
 10 Import Alert was not, in fact, preordained at all.

11 I would also like to comment on the assertion
 12 this morning that Ms. Zielny was already identifying
 13 observations before the Signet inspection began. This
 14 is at Page 1613 of this morning's transcript, and it
 15 is in reference to Exhibit C-507.

16 Now, Apotex highlighted the bottom sentence
 17 for you, but it's important to read the entire
 18 message. What Ms. Zielny is referring to in that
 19 e-mail is her pre-inspection research into Field Alert
 20 Reports for the Signet site. Now, FDA can obviously
 21 tell whether a Field Alert was late from the face of
 22 the Report itself, which was already in FDA's

1633

15:06:49 1 Alert in June of 2009. We submit this e-mail proves
 2 the opposite. If you move to the top e-mail on that
 3 chain, you'll see FDA holding off on an Import Alert
 4 against Apotex in order to conduct a drug shortage
 5 analysis. But if you look at Ms. Woodcock's e-mail,
 6 you will see another key point. She says that Apotex
 7 is a "great illustration of why generics need
 8 QBD"--which means quality by design. She goes on to
 9 say, "Their QC unit has no idea what is going on and
 10 not sure root cause will help here."

11 Now notwithstanding this realization, FDA did
 12 not rush to action. They met with the company and
 13 inspected another of its facilities to verify whether
 14 the Agency's suspicions were correct, which, of
 15 course, they turned out to be.

16 Second, although Apotex is quick to criticize
 17 Ms. Zielny's presence on the inspection, it bears
 18 recalling that it was Mr. Payne, not Ms. Zielny, who
 19 ultimately recommended OAI for Signet. And it was
 20 Mr. Payne's supervisor from ORA who approved of
 21 forwarding that recommendation to CDER. Ms. Cate
 22 showed you these documents last week at Page 1354 of

15:08:55 1 possession before the inspection began. Here,
 2 Ms. Zielny is pointing out that Signet has been filing
 3 reports late. And this is, of course, precisely the
 4 same problem that led to Etobicoke Warning Letter, yet
 5 Apotex still has not fixed it several months later.

6 It was also suggested this morning--this is
 7 at Pages 1611-1612 of the transcript--that the
 8 concerns expressed in FDA's Etobicoke Warning Letter
 9 concerning batch failure investigations were
 10 disingenuous because FDA did not ask Apotex for copies
 11 of all the batch failure investigations at the close
 12 of that inspection.

13 I would just remind the Tribunal what
 14 Ms. Emerson said on this general point in Paragraph 23
 15 of her First Witness Statement. When she asked Apotex
 16 during the Etobicoke inspection why Apotex was having
 17 so many batch failures, the Response was that "as a
 18 generic company, they do not perform R&D." Now,
 19 Ms. Emerson goes on to say she was floored by that
 20 statement, and so it's understandable why FDA was also
 21 concerned and why this issue made its way to the
 22 Etobicoke Warning Letter.

15:09:58 1 Finally, I would like to address the
 2 assertion that the fact that Apotex was repeatedly
 3 failing to follow cGMP regulations somehow was not
 4 important to the Agency's Import Alert determination,
 5 since repeat violations was not prominent in the Key
 6 Issues Document, which is Exhibit C-358, the Etobicoke
 7 Warning Letter, which is Exhibit C-41, or the Import
 8 Alert letter recommendation memo, which is
 9 Exhibit C-64.

10 I would just remind the Tribunal how
 11 prevalent this issue of repeat violations is in the
 12 record of this case. Apotex had repeat violations in
 13 several areas, including batch failure investigation,
 14 contamination procedures, and Field Alert Reports, to
 15 cite a few examples. The fact that the Import Alert
 16 recommendation memo on Page 2 stressed other issues
 17 such as Apotex's "lack of adequate process controls"
 18 that raised "serious concerns regarding the firm's
 19 quality and production systems" does not change the
 20 facts that Apotex had a string of repeat violations at
 21 these facilities.

22 The evidence in the record plainly

15:12:11 1 have with regard to the public health.
 2 Now, I'd like to pause here to address
 3 Apotex's contention about the Witnesses that appeared
 4 in this arbitration and the Witnesses that did not.
 5 The United States provided the Witnesses who
 6 had the most information about the relevant issues as
 7 presented in Apotex's Memorial: Carmelo Rosa, Debra
 8 Emerson, Lloyd Payne, and Michael Goga. Dr. Woodcock
 9 and Debra Autor and Mr. Friedman were certainly
 10 involved in the decision to put Apotex on the Import
 11 Alert, but they were not involved in the day-to-day
 12 process or in the communications between FDA and
 13 Apotex. And, furthermore, they could not have opined
 14 on many of the issues for which Apotex claims
 15 Dr. Rosa's testimony is deficient. The drug shortage
 16 analysis is one example.

17 And on this point, we know that Dr. Rosa
 18 stated unequivocally that drug shortage analyses occur
 19 in every case, including this one. Apotex has
 20 provided no reason to doubt that testimony, which is
 21 at Page 884 of the transcript.

22 Now, Apotex also denied this morning that the

15:11:03 1 demonstrates that throughout the period between the
 2 Etobicoke and Signet inspections, FDA personnel became
 3 increasingly alarmed about the situation at Apotex.
 4 Documents evidencing this growing level of alarm are
 5 cited in Paragraphs 82 and 83 of our Counter-Memorial
 6 and Paragraphs 45 to 52 of our Rejoinder.

7 FDA considered an Import Alert as early as
 8 April 2009, but held off. And the Signet inspection
 9 then uncovered actual and significant cGMP violations.
 10 These violations were admitted by Apotex and, more
 11 importantly, confirmed by Health Canada and Apotex's
 12 own third-party consultants.

13 So without conceding the truth of the
 14 argument, what Apotex's argument appears to be or what
 15 it boils down to is that FDA was zealous in targeting
 16 Apotex. Zealousness borne out of the suspicion that
 17 Apotex had significant cGMP problems. But the Signet
 18 inspection confirmed that suspicion, uncovering
 19 numerous undisputed cGMP violations, and under
 20 well-established law, FDA responded appropriately. It
 21 is far from being improper. This is exactly the
 22 response that trained, conscientious regulators should

15:13:09 1 actions taken by other regulatory agencies around the
 2 world confirmed the appropriateness of FDA's actions.
 3 Apotex cited only the public releases by those
 4 agencies, and this is at Pages 1618-1619 of this
 5 morning's transcript and Slides 27 to 30.

6 But counsel did not address the e-mail
 7 exchanges between these agencies and Apotex, or
 8 contemporaneous internal Apotex e-mails, which paint a
 9 much different picture. For example, the e-mail in
 10 which Apotex's Bruce Clark reported to his superiors a
 11 conversation with Medsafe, the New Zealand agency, in
 12 which Medsafe representatives told Mr. Clark that if
 13 Apotex were a New Zealand company, "they would have
 14 shut them down." That's Exhibit C-99.

15 All these e-mails, which show the grave
 16 concern shared by the other regulatory agencies, are
 17 discussed in the Counter-Memorial at 66-71--that is,
 18 Page 66-71.

19 More importantly, Apotex fails to mention
 20 that all of these countries--Australia, New Zealand,
 21 and the European Union--were in Mutual Recognition
 22 Agreement with Canada; they were thus bound by

15:14:17 1 Health Canada's compliance ratings. They also
 2 benefited from monthly calls with Health Canada
 3 throughout 2010, specifically for Health Canada to
 4 update its agreement partners on Apotex's remediation.
 5 The United States is not a Party to that Agreement.

6 The fact of the matter is that FDA's actions
 7 in this case were necessary. Apotex was not in
 8 control of its processes, and this put the quality of
 9 its drugs into question. And absent FDA's actions, it
 10 was not clear when this issue would have ever gotten
 11 resolved.

12 Now, in this respect, I would like to point
 13 the Tribunal to the First Witness Statement of Edmund
 14 Carey. Mr. Carey, Apotex's current Director of
 15 Corporate Compliance, stated at Paragraph 52 of his
 16 statement "Although Apotex would have engaged into an
 17 enhancement program, in any event, to consolidate
 18 compliance with cGMP, the timing and allocation of
 19 resources would have been different if Apotex's
 20 facilities at Etobicoke and Signet had not been placed
 21 on Import Alert. FDA's actions prompted the
 22 organization to allocate intensive time and resources

15:16:15 1 actions were necessary under the circumstances.
 2 Mr. President, Members of the Tribunal, if
 3 there are no questions, I would ask that you call on
 4 my colleague, Ms. Grosh, who will respond to the
 5 Tribunal's questions posed on Saturday.

6 PRESIDENT VEEDER: Thank you.

7 MS. GROSH: Thank you, Mr. President.

8 Mr. President, Members of the Tribunal, I
 9 would like to address the questions posed by the
 10 Tribunal in its November 23 e-mail to the Parties.

11 The Tribunal first asked whether the Parties
 12 agree that res judicata operates as part of a
 13 jurisdictional objection in the present case given
 14 that res judicata is not by itself usually an issue of
 15 jurisdiction.

16 The United States raised the preclusive
 17 effect of the Apotex I and II Award as a
 18 jurisdictional objection in our Rejoinder. In our
 19 view, the defense of res judicata is properly a
 20 jurisdictional objection here because the prior
 21 Tribunal dismissed Apotex's claims for lack of
 22 jurisdiction.

1641
 15:15:15 1 to demonstrate compliance and systems improvements."
 2 Mr. President, Members of the Tribunal, this
 3 paragraph from Mr. Carey's Witness Statement speaks
 4 volumes. Apotex itself recognized that it was not
 5 cGMP compliant at Etobicoke and Signet. It admits
 6 that it had not given cGMP a priority but for the
 7 Import Alert. Resources would have been allocated to
 8 other areas.

9 Now, from FDA's perspective, this was
 10 precisely the problem, and it could not sit idly by
 11 while Apotex prioritized other projects over the
 12 quality of the drugs and the safety of the U.S.
 13 consumers. As Mr. Vodra colorfully put it at the
 14 close of his testimony, "companies frequently do not
 15 hear FDA clearly until FDA's basically hits them
 16 alongside the head with a two by four." That's from
 17 the transcript at the Page 1175. Mr. Carey's
 18 Statement in this arbitration makes clear that Apotex
 19 might have been one of those companies.

20 FDA's actions against Apotex were legally
 21 permissible. They were appropriate. And as
 22 Mr. Carey's e-mail demonstrates rather clearly, FDA's

15:20:20 1 Specifically, the prior Tribunal determined
 2 that Apotex Inc. did not qualify as an investor who
 3 has made an investment in the United States for the
 4 purposes of NAFTA Articles 1116 and 1139. And the
 5 Tribunal dismissed Apotex's claims in their entirety
 6 on the basis that "the Tribunal lacks jurisdiction in
 7 relation thereto."

8 That's at Paragraph 358(a) of the Award.

9 The Apotex I and II Award precludes
 10 relitigation of the threshold jurisdictional question
 11 of whether Apotex Inc. and its privy, Apotex Holdings,
 12 qualifies as an investor with an investment in its
 13 ANDAs. The application of res judicata would mean
 14 that this Tribunal also lacks jurisdiction over Apotex
 15 Inc. and Apotex Holdings as investors by virtue of the
 16 ANDAs.

17 Notably, the Waste Management II Tribunal
 18 dealt with res judicata as a jurisdictional objection.
 19 In its Decision on Mexico's preliminary objection
 20 concerning the previous proceedings, the Tribunal
 21 chaired by Professor James Crawford, referred to
 22 Mexico's objection based on the alleged res judicata

<p style="text-align: right;">1644</p> <p>15:21:37 1 effect of the previous proceedings as an Objection to 2 Jurisdiction.</p> <p>3 The decision states, in part, "An exchange of 4 views took place on the venue of the arbitration and 5 on the procedure for dealing with the Respondent's 6 objections to jurisdiction based on the previous 7 proceedings, and in particular on the decision of the 8 previous Tribunal."</p> <p>9 The Waste Management II Tribunal's final 10 Award detailed the procedural history of the 11 jurisdictional phase making clear that Mexico's 12 objection was treated in a separate jurisdictional 13 phase of those proceedings. Now, I would note that 14 the Final Award is not in the record, but if it would 15 help the Tribunal, we would be happy to provide a 16 copy.</p> <p>17 Finally, we refer the Tribunal Paragraph 68 18 of the IIA Final Report on Res Judicata and 19 Arbitration, which suggests that preclusive effects of 20 prior Arbitral Awards may go to jurisdiction or 21 admissibility. But the question is somewhat moot as a 22 preclusion defense is to be raised early in the</p>	<p style="text-align: right;">1646</p> <p>15:24:05 1 So, in our view, this must be deemed now to 2 be a matter of common ground between the Parties.</p> <p>3 The Tribunal observed that the Respondent in 4 Apotex I and II is identified on the Award as the 5 Government of the United States, not the United States 6 itself. We agree with the Claimant that the 7 Respondent for both cases is, in effect, the United 8 States.</p> <p>9 The Tribunal has noted that the Parties 10 appear to disagree as to the res judicata effect of 11 the reasons for an Award and requested further legal 12 guidance from the Parties as to two questions: 13 Namely, one, whether it is permissible for the second 14 Tribunal to consider the first Tribunal's reasons for 15 its decision in the latter's operative part, where 16 those reasons are not expressly set out but are 17 implied in the operative part; and, two, if a reason 18 is only implied in the operative part, where that 19 reason is or may be unnecessary for the decision.</p> <p>20 Now, as to the first part of the Tribunal's 21 question, our view is that it is clearly permissible 22 for this Tribunal to consider the reasons for the</p>
<p style="text-align: right;">1645</p> <p>15:22:43 1 proceedings. Of course, if the Apotex I and II Award 2 had been rendered earlier, the United States would 3 have sought bifurcation also on the basis of the 4 res judicata effect of that Award.</p> <p>5 The Tribunal has also asked the Parties for 6 their views with respect to whether, if the case of 7 Apotex Inc. is affected by res judicata in these 8 proceedings, the position of Apotex Holdings Inc. is 9 also affected by res judicata.</p> <p>10 In this connection, the Tribunal referred to 11 Claimants' submission in the transcript at D3.542 and 12 on D3.544. The Claimants acknowledge that "Apotex I 13 and II is binding between the Parties to that case and 14 to privies to those Parties, and we would accept that 15 Apotex Holdings is one of those privies."</p> <p>16 Apotex has argued that res judicata can only 17 apply to the particular case, and that is Apotex I 18 and II. We've already explained why this argument 19 fails. But, critically, Apotex's acknowledgment last 20 Wednesday necessarily means that where Apotex Inc. is 21 affected by res judicata in these proceedings, Apotex 22 Holdings must also be affected as one of its privies.</p>	<p style="text-align: right;">1647</p> <p>15:25:18 1 Apotex I and II Tribunal's decision where those 2 reasons are not expressly set out in the operative 3 part.</p> <p>4 The res judicata effect of such reasons is 5 now well established internationally. As the ICJ 6 stated in Paragraphs 125-126 of the Genocide case, "In 7 the view of the Court, if any question arises as to 8 the scope of res judicata attaching to a judgment, it 9 must be determined in each case having regard to the 10 context in which the judgment was given..."</p> <p>11 "For this purpose, in respect of a particular 12 judgment, it may be necessary to distinguish between, 13 first, the issues which have been decided with force 14 of res judicata, or which are necessarily entailed in 15 the decision of those issues; secondly, any peripheral 16 or subsidiary matters, or obiter dicta; and, finally, 17 matters which have not been ruled upon at all. Thus, 18 an application for interpretation of a judgment under 19 Article 60 of the Statute may well require the Court 20 to settle a difference of opinion between the Parties 21 as to whether a particular point has or has not been 22 decided with binding force. If a matter has not in</p>

15:26:36 1 fact been determined, expressly or by necessary
2 implication, then no force of res judicata attaches to
3 it; and a general finding may have to be read in
4 context in order to ascertain whether a particular
5 matter is or is not contained in it."

6 Recent Awards rendered by the Iran-U.S.
7 Claims Tribunal in State-to-State claims also
8 establish that the reasons provided in a decision also
9 have res judicata effect to the extent that those
10 reasons are relevant to the actual decision on the
11 question at issue.

12 In the Award in Case Number A/33, the
13 Tribunal citing the Orinoco and the Pious Fund cases
14 held that the reasons the Tribunal provided in its
15 decisions in Case Number A28, too, have binding force
16 as between the Parties to the extent that those
17 reasons are relevant to the actual decision on the
18 question at issue. Every matter and point distinctly
19 in issue in a judgment by an international court or
20 Tribunal which was directly passed upon and determined
21 therein and which was its ground and basis is
22 precluded by said judgment and, accordingly, has

15:29:06 1 res judicata effect. A similar approach was taken by
2 the Amco versus Indonesia Tribunal in the resubmitted
3 case, and the language is up on the slide.

4 And as explained by the Genocide case, an
5 issue not expressly determined may still be determined
6 by necessary implication. And let me explain how this
7 applies to Apotex's argument that the previous
8 proceedings dealt with tentatively approved ANDAs
9 while these proceedings deal with finally approved
10 ANDAs.

11 Last week we pointed to the record of the
12 previous proceedings and demonstrated that the
13 approval status of Apotex Inc.'s ANDAs was an issue
14 that was fully and actually litigated and determined.
15 The Apotex I and II Tribunal considered the approval
16 status of the ANDAs in determining whether the ANDAs
17 could constitute investments under Article 1139.

18 Ultimately, the Tribunal found at
19 Paragraph 224 of its Decision that "the jurisdictional
20 issue here turns upon the inherent nature of the
21 relevant ANDAs, not the nature of Apotex's rights over
22 them. As set out above, even assuming that the ANDAs

15:27:52 1 binding force.

2 Members of the Tribunal, this decision is
3 also not in the record, but if it would be helpful, we
4 can provide copies.

5 The Tribunal here also has asked the Parties
6 to take note of the scope of res judicata as applied
7 by non-common law Tribunals including certain cases
8 from the European Court of Justice of which a majority
9 of justices are from civil law systems. In our view,
10 these cases, together with the Genocide case and the
11 example I've just cited from the Iran-U.S. Claims
12 Tribunal, confirm the broad scope of res judicata as
13 applied by international and non-common law tribunals.
14 Reasons are given res judicata effect where those
15 reasons are relevant to the decision contained in the
16 operative part.

17 As to the second part of the Tribunal's
18 question, these Authorities provide that reasons will
19 be given res judicata effect where they are relevant
20 to the decision in the operative part. Peripheral or
21 subsidiary matters, or obiter dicta, and matters which
22 have not been ruled upon at all are not given

15:30:22 1 were Apotex's exclusive property, they remained no
2 more than application for permission to, in this case,
3 export and, as such, neither fell within NAFTA Article
4 1139(g), nor constituted investments as contemplated
5 more generally by NAFTA Chapter 11."

6 Thus, the Tribunal found that even when
7 viewed as exclusive property of Apotex Inc., as Apotex
8 now argues, finally approved ANDAs are--by their
9 inherent nature, ANDAs are no more than applications
10 for revocable permission to export generic drugs to
11 the United States.

12 As a matter of logical construction, Apotex
13 Inc.'s finally approved ANDAs cannot possess any
14 qualities that would change their inherent nature.
15 Apotex Inc.'s approved ANDAs are still no more than
16 applications for revocable permission to export
17 generic drugs. So the Apotex I and II Tribunal
18 determined by necessary implication that finally
19 approved ANDAs cannot be investments for purposes of
20 Article 1139. If this Tribunal were to come to a
21 different conclusion, it would necessarily contradict
22 the conclusions of the previous Tribunal on the

15:31:42 1 inherent nature of the ANDA.
 2 With respect to the second part of the
 3 Tribunal's question, the Tribunal also asked whether
 4 res judicata would operate as regards a pure issue of
 5 law decided in the first Award, such as the decision
 6 on the legal burden of proof regarding the obvious
 7 futility exception.
 8 The United States does not believe that for
 9 present purposes it would be necessary or useful to
 10 consider whether res judicata may operate as regards a
 11 pure issue of law. In Apotex I and II, both Parties
 12 accepted that judicial finality must first be reached
 13 in the host State's domestic courts unless such
 14 recourse is obviously futile. That was at
 15 Paragraph 257 of the Award.
 16 Accordingly, there is no reason to permit
 17 Apotex to switch its position simply because its
 18 litigation interests have changed from its earlier
 19 case to this one.
 20 The Tribunal also asked the Parties whether
 21 they have submitted by special agreement to an
 22 equivalent form of res judicata given the combined

15:34:13 1 res judicata. This is because the purpose of an Award
 2 is to decide the Parties' dispute for all time, both
 3 as to the whole and as to its constituent parts.
 4 Article 1136(1) does not operate to modify
 5 the UNCITRAL Rules or their effect, as Apotex counsel
 6 suggests. Counsel for Apotex also refers to
 7 Article 1131(1), which requires the Tribunal to decide
 8 the issues in accordance with the NAFTA and applicable
 9 rules of international law. Our position on this
 10 issue is fully consistent with international law on
 11 the scope of res judicata as demonstrated by the
 12 Authorities we've cited.
 13 Finally, with respect to res judicata, the
 14 Tribunal asked whether the legal place or the seat of
 15 the first arbitration and the Apotex I and II Award,
 16 as expressed in that Award to be New York, was
 17 relevant the Parties' case on res judicata in this
 18 arbitration.
 19 The United States observes two points in this
 20 respect. First, as we noted in our Rejoinder--and
 21 this was at note 235--Apotex Inc. declined to set
 22 aside of the Award within the time permitted by the

15:32:52 1 effect of Article 32(3) and 32(2) of the 1976 UNCITRAL
 2 Arbitration Rules, which governed the previous
 3 proceeding.
 4 NAFTA Article 1120 provides that a disputing
 5 investor may submit a claim to arbitration under the
 6 ICSID Convention, the ICSID Additional Facility Rules,
 7 or the UNCITRAL Arbitration Rules. The rules chosen
 8 by the investor govern the arbitration except to the
 9 extent modified by Section B of Chapter 11. In the
 10 previous arbitration, Apotex Inc. chose to submit its
 11 claims under the 1976 UNCITRAL Rules. Article 32(2)
 12 of those rules provides that the Award is final and
 13 binding on the Parties, and Article 32(3) provides
 14 that the Award is to include the reasons upon which
 15 the Award is based.
 16 As we argued last week, we consider that the
 17 combined effect of these provisions means that the
 18 reasons for an Award may also have final and binding
 19 or res judicata effect as between the Parties.
 20 Further, the combined effect of the provisions
 21 logically suggests not only the dispute but also the
 22 issues actually determined in that dispute are

15:35:32 1 law of New York, as the place of arbitration. There
 2 is no dispute that the Apotex I and II Award is final
 3 and binding and capable of recognition in New York.
 4 In this connection, we refer the Tribunal to the ILA
 5 Final Report on Res Judicata and Arbitration.
 6 Paragraph 29 of that Report states that "to
 7 have conclusive and preclusive effects: The prior
 8 Award must be final and binding and capable of
 9 recognition in the country where the Arbitral Tribunal
 10 of the subsequent arbitration proceedings has its
 11 seat."
 12 Second, although not directly applicable,
 13 U.S. law, including the law of New York, recognizes
 14 and applies res judicata and issue estoppel, as we
 15 explained in Paragraph 104 of our Rejoinder, citing
 16 various Authorities.
 17 Moreover, since at least 1982, New York
 18 courts have held that res judicata, including issue
 19 estoppel, applies to arbitration Awards and may
 20 preclude relitigation, not only of a claim, but of
 21 specific issues. Again, we can refer the Tribunal to
 22 Authorities not in the record on this point. Those

15:36:47 1 are posted on the screen.

2 Mr. President, Members of the Tribunal, I
 3 would now like to turn to your questions regarding
 4 Sandoz/Novartis and Teva as regards Claimants'
 5 Article 1102 and 1103 claims. I won't revisit the
 6 three-step analysis required for establishing a
 7 National Treatment or Most-Favored-Nation Treatment
 8 violation. Instead, I would like to address whether
 9 Apotex has established that it was accorded less
 10 favorable treatment in like circumstances than
 11 Sandoz/Novartis and Teva on the basis of Apotex's
 12 Canadian nationality of ownership.

13 In response to this inquiry, I will first
 14 touch upon three of the issues raised by Apotex this
 15 morning: Nationality-based discrimination, burden of
 16 proof, and documents and discovery. Then I will touch
 17 upon three areas regarding the comparators the
 18 Tribunal invited the Parties to focus on.

19 First, Apotex criticizes the United States'
 20 but-for test for determining whether there has been
 21 discrimination on the basis of nationality of
 22 ownership under Articles 1102 and 1103. That test was

15:39:30 1 best, approximate and arguably inappropriate
 2 comparator. This is not a new test, but it is the one
 3 that Apotex cannot satisfy.

4 Second, Apotex continues to try to shift the
 5 burden of proof to the United States. The UPS
 6 Tribunal, however, made clear that failure by the
 7 investor to establish any one of the three elements in
 8 a National Treatment analysis will be fatal to its
 9 case. This is a legal burden that rests squarely with
 10 the Claimant. That burden never shifts to that Party.

11 Contrary to Apotex's point this morning, the
 12 UPS Tribunal was concerned with nationality-based
 13 discrimination which is clear in its conclusion that
 14 UPS Canada is not in like circumstances to Canada Post
 15 in respect of its program, and indeed, essentially for
 16 the same reasons, is not accorded less favorable
 17 treatment than Canada Post or treated differently
 18 because of nationality.

19 Apotex understandably otherwise ignores the
 20 UPS Award. Apotex now points the Tribunal to Feldman
 21 versus Mexico in an attempt to find support for its
 22 efforts to shift the burden to the United States. But

15:38:11 1 offered in response to Apotex's continued failure to
 2 provide the Tribunal with a methodology that can even
 3 demonstrate discrimination on the basis of nationality
 4 of ownership.

5 Instead--indeed, Apotex did not address
 6 discrimination on the basis of nationality of
 7 ownership during its presentation. The United
 8 States's methodology is not new and was attributed for
 9 example to the United States by the Methanex Tribunal
 10 at Paragraphs 14-16 of Part 4, Chapter 5, of the
 11 Methanex Final Award. And that was submitted at
 12 CLA-34.

13 The Methanex Tribunal rightly sought in that
 14 case to isolate the factor of nationality in its "like
 15 circumstances" analysis. In its discussion of
 16 Pope & Talbot in Paragraph 19, the Methanex Tribunal
 17 stated that that Tribunal selected entities that were
 18 in the most like circumstances and not comparators
 19 that were in less like circumstances. And then
 20 acknowledged that it would be a forced application of
 21 Article 1102 if a Tribunal were to ignore the
 22 identical comparator and to try to lever in an, at

15:40:51 1 that case provides no support for Apotex. There, the
 2 Feldman Tribunal observed in a much less complicated
 3 case that while no cigarette reseller/exporter could
 4 legally have qualified for certain tax rebates, at
 5 least three Mexican-owned cigarette reseller/exporters
 6 were granted them.

7 The Tribunal noted that: There is evidence
 8 of a nexus between the discrimination and the
 9 Claimant's status as a foreign investor. In the first
 10 place, there does not appear to be any rational
 11 justification in the record for Mexico's less
 12 favorable de facto treatment of Claimant entity Semsa
 13 other than the obvious fact that Semsa was owned by a
 14 very outspoken foreigner who had, prior to the
 15 initiation of the audit, filed a NAFTA Chapter 11
 16 claim against the Government of Mexico.

17 This case, as you've heard for the past week
 18 and can see in the submissions, is not as simple as
 19 Mexican-owned investments in Mexico get rebates and
 20 U.S.-owned investments in Mexico do not get rebates.
 21 There is no evidence of a nexus between the alleged
 22 discrimination and Apotex's alleged status as a

15:42:08 1 foreign investor.

2 And, lastly, the United States has provided
3 evidence supporting FDA's exercise of enforcement
4 discretion in the complicated matters of public health
5 at issue in this case.

6 And this evidence leads me to my third point.
7 Again, Apotex is crying foul on documents and
8 discovery, but as the United States explained in its
9 letters of October 29 and November 6 regarding
10 Apotex's request to exclude relevant evidence,
11 Apotex's claims are not persuasive. The United States
12 spent over \$200,000 on an outside vendor to assist it
13 in responding to Apotex's numerous document requests.
14 Apotex could have formulated appropriate requests for
15 documents rather than the overbroad request Apotex
16 actually made.

17 Apotex also could have availed themselves of
18 the United States's standing offer in its March 20
19 letter to the Tribunal to consider requests for
20 additional specific individual documents from Apotex
21 after it has reviewed the produced documents. Apotex,
22 moreover, was given an additional opportunity to

15:44:36 1 Because of the limitations on third-party
2 information, the United States, too, has had to rely
3 on public sources of information and Witness
4 testimony, with one exception. Other than the
5 third-party documents provided to the United States
6 that were responsive to Apotex's search terms and
7 form--and from a set of documents that were agreed
8 upon by the Parties.

9 I will now turn to this evidence to discuss
10 three areas regarding the comparators that the
11 Tribunal asked us to address: One, Sandoz and Teva's
12 voluntary responses to FDA's cGMP findings; two, the
13 medical necessity and short supply of products from
14 Sandoz and Teva's facilities, and; three, Sandoz and
15 Teva's U.S.-based manufacturing.

16 PRESIDENT VEEDER: Just pausing there. If
17 you think we should go into closed session at any
18 time--this applies to the Claimants as well--please
19 tell us.

20 MS. GROSH: Okay. Let me confer for a
21 second.
22 (Pause.)

1661
15:43:26 1 supplement its Reply, but it opted not discuss
2 documents reflecting the relevant circumstances in
3 that submission either. The United States should not
4 be penalized for Claimants' failure to do so.

5 In crying foul and asserting that the burden
6 should shift to the United States, Apotex is again
7 trying to have it both ways. As we've seen throughout
8 the hearing, Apotex wanted all fact presentations in
9 this hearing to be closed to the public, yet at the
10 same time, Apotex states that the United States should
11 provide third-Party documentation, documentation
12 regarding its competitors. The United States's
13 position on third-party information is consistent with
14 Apotex's position regarding its own proprietary
15 information.

16 In addition, the documents that the United
17 States could produce, such as Form 483s and
18 Establishment Inspection Reports, continue to be
19 minimized by Apotex before the Tribunal. Once again
20 this morning, Apotex asserted that the Tribunal need
21 look no further than Warning Letters. But I won't
22 belabor this point further.

15:45:52 1 MS. GROSH: I don't think there is anything
2 here that would require us to go into closed session.
3 PRESIDENT VEEDER: Thank you. We will remain
4 in open session.

5 MS. GROSH: I will conclude by showing that
6 Apotex cannot establish that it was sufficiently like
7 Sandoz and Teva or that it was accorded less favorable
8 treatment on the basis of its Canadian nationality.

9 First, I'll briefly discuss the voluntary
10 responses to FDA's findings of cGMP deficiencies at
11 the facilities at issue, including the Teva Jerusalem
12 and Sandoz Canada Boucherville facilities.

13 As shown in our submissions and discussed in
14 testimony last week, Apotex's responses contrast
15 significantly with those from Sandoz and Teva. It is
16 important to recall that Apotex did not
17 contemporaneously dispute FDA's cGMP determinations.
18 In fact, Apotex's third-party consultants confirmed
19 FDA's determinations for all six quality systems which
20 were shared between the Etobicoke and Signet
21 facilities. Yet, Apotex declined to cease production
22 or limit distribution beyond one or two drugs from

15:47:13 1 those facilities. Instead, Apotex offered what it
2 called "a goodwill gesture" which did not adequately
3 address FDA's concerns.

4 And this contrasts with Apotex's voluntary
5 response to Health Canada when Health Canada found
6 that Apotex was commingling toxic and nontoxic
7 material at Signet, Apotex responded by committing to
8 cease manufacturing any cytotoxic products at Signet.

9 This action permitted Health Canada to record
10 this observation in the second highest rather than the
11 highest risk category, which would have resulted in a
12 noncompliant rating, potentially costing Apotex its
13 establishment license.

14 Apotex's voluntary response to FDA also
15 contrasts starkly with the voluntary responses of
16 Sandoz/Novartis and Teva. Novartis limited production
17 at Sandoz Inc.'s Colorado and North Carolina
18 facilities, and at Sandoz Canada's Boucherville,
19 Québec, facility.

20 Novartis informed its Shareholders and the
21 public that "Sandoz also continued to strengthen
22 quality operations across its manufacturing network.

15:49:44 1 they were first identified.

2 "In total, Sandoz said it had committed a
3 total of over \$170 million to improve quality at the
4 Boucherville plant as well as two other plants in
5 Colorado and North Carolina that were also cited in
6 the FDA letter. Sandoz said those 'remediation'
7 efforts were already under way when it received the
8 FDA letter."

9 MS. GROSH: Can I make a request of the
10 Tribunal?

11 (Discussion off microphone.)

12 MS. GROSH: Sorry for the interruption.

13 PRESIDENT VEEDER: My apologies to you.

14 MS. GROSH: Teva also undertook more
15 significant voluntary action than Apotex had. As
16 reflected in FDA's letter to Congress on sterile
17 injectable shortages, which is at Exhibit C-452, there
18 were multiple reports of serious injury and illness
19 related to the use of Teva's propofol injectable
20 product that prompted an inspection in July of 2009
21 and recalls of the affected product. While FDA was
22 monitoring Teva Parenteral's Irvine, California,

15:48:29 1 This includes its three North American sites where the
2 division is on track to meet its remediation
3 commitments. Sandoz has upgraded senior leadership in
4 quality and manufacturing operations, both globally
5 and the at site level, and is further strengthening
6 organizational capabilities, facilities, and systems.
7 While Sandoz slowed down production to implement
8 remediation activities at its three North American
9 sites, delivery performance across all sites has
10 improved. Further improvements in service levels and
11 output are expected as remediation progresses."

12 Further, as The Globe and Mail reported,
13 Sandoz Canada said it was intensifying efforts to
14 ensure high quality standards and stood behind the
15 safety and efficacy of its products, none of which
16 have been recalled. It said the decision to halt
17 production was voluntary and related to efforts to
18 restore high quality standards in manufacturing
19 operations and said it had no plans to close the
20 Boucherville plant. Sandoz did not respond to
21 questions about how the problems developed or why they
22 weren't dealt with to the FDA's satisfaction after

15:51:51 1 facility and weighing the risks of those products
2 against their nonavailability, Teva voluntarily shut
3 that facility down in April 2010.

4 As set forth in a recent Teva Securities
5 filing--this was submitted at R-215--"In
6 December 2009, the FDA issued a Warning Letter related
7 to our Irvine, California, injectable products
8 manufacturing facility. We voluntarily ceased
9 production at the facility during the second quarter
10 of 2010 and executed a remediation plan required by
11 the FDA. In April 2011, we resumed limited
12 manufacturing activity. We have been working closely
13 with the FDA and are gradually releasing more products
14 for distribution. On October 23, 2012, we received a
15 letter from the FDA acknowledging that our Corrective
16 Actions addressed the violations noted in the
17 December 2009 Warning Letter."

18 The Teva shutdown also is reflected in the
19 CDER briefing agenda at Exhibit C-572, as follows: In
20 2010, the firm decided to simply shut down production
21 at the Teva Parenteral medicines facility in Irvine,
22 causing massive shortages, market supply distribution

1668

15:53:14 1 of products that are medically necessary for patients.
 2 When FDA issued a Warning Letter to Teva
 3 Pharmaceutical's Jerusalem facility 13 months later,
 4 Teva again offered to cease production, which caused
 5 concern and confusion among some at FDA.

6 You will recall Dr. Rosa's testimony
 7 concerning his personal conversation with the head of
 8 Teva's compliance and her intention to shut the
 9 factory down completely. After FDA's entreaty to
 10 continue shipping medically necessary drugs, Teva
 11 limited distribution of products from that facility
 12 for remediation.

13 Now, in this regard, I would like to address
 14 a point that Apotex raised this morning. Apotex
 15 asserted that the FDA told Teva to shut down the
 16 Jerusalem facility. But the full sentence partially
 17 quoted by Apotex makes clear that Teva already knew
 18 about the importance of a possible shutdown, as Teva
 19 Parenteral had done just this. That sentence reads in
 20 full at Exhibit C-424 and, "Mr. Cruz acknowledged that
 21 the shutdown of the Irvine facility is the type of
 22 corporate" FDA--I'm sorry; corporate "reaction FDA is

1670

15:55:55 1 sustained shortages. Sandoz Canada, by contrast,
 2 voluntarily limited its production for the U.S. market
 3 to sterile injectables, in particular, lifesaving
 4 single-source drugs, with the concurrence of FDA's
 5 drug shortage office.

6 The United States has introduced a number of
 7 documents making clear that sterile injectables have
 8 been in chronic short supply in the United States
 9 market. Apotex's Reply highlighted one such drug,
 10 acknowledging that the circumstances surrounding
 11 Sandoz Canada involved medical necessity and stating
 12 that "in order to prevent a shortage in May 2012, FDA
 13 allowed Sandoz Canada to import into the United States
 14 phentolamine mesylate, a drug manufactured at
 15 Boucherville but not authorized for sale in the United
 16 States."

17 Apotex also acknowledged that such
 18 distribution was temporary, and was abandoned once an
 19 alternative supplier became available. Apotex also
 20 provided a medically necessary drug, deferiprone, to
 21 the United States for compassionate use despite the
 22 Import Alert.

1669

15:54:36 1 looking for when the firm is not in substantial
 2 compliance and asked if Teva plans to take the same
 3 strategy for other facilities when they are found to
 4 be noncompliant."

5 ARBITRATOR ROWLEY: Can you just identify who
 6 Mr. Cruz is?

7 MS. GROSH: Perhaps we can get that
 8 information at the end.

9 Overall, Apotex's gesture of goodwill recall
 10 pales in comparison to Sandoz and Teva's voluntary
 11 actions, which included ceasing and limiting
 12 production as well as distribution. Apotex's
 13 voluntary action is in no way like that of Sandoz and
 14 Teva.

15 Let me turn to the second topic; that is,
 16 medical necessity and short supply of drugs. As
 17 discussed last week, before adopting the Import Alert
 18 for Etobicoke and Signet, FDA determined that Apotex
 19 did not produce any medically necessary or short
 20 supply drugs with a single exception. FDA further
 21 determined that adoption of the Import Alert with
 22 respect to Etobicoke and Signet would not create any

1671

15:57:18 1 I've already discussed the shortages caused
 2 by Teva Parenteral's decision to shut down its Irvine
 3 facility. Similarly when cGMP deficiencies were
 4 identified at Teva Pharmaceutical's Jerusalem, Israel,
 5 facility and Teva offered to shut it down, FDA saw
 6 "the need for a teleconference with Teva as soon as
 7 possible to let them know the medical need for these
 8 and to work with them to keep manufacturing medically
 9 necessary drugs at the supply levels needed to meet
 10 patient needs while fixing their problem (as long as
 11 benefit outweighs any potential risks). We don't see
 12 any products on the list that would not be impacting
 13 patients, and we are worried about the impact of any
 14 supply disruption at the Jerusalem facility. Teva has
 15 a very large market share for these products and
 16 acquired additional market share when cGMP issues
 17 occurred in recent years at other manufacturers making
 18 these drugs."

19 Thus, because Teva's drugs were medically
 20 necessary and in short supply, FDA was willing to work
 21 with Teva as long as the benefit outweighed any
 22 potential risks.

1672

15:58:34 1 Finally, I'll briefly discuss U.S.-based
 2 manufacturing. Apotex has identified as comparators
 3 Sandoz Inc.'s Broomfield, Colorado, and Wilson, North
 4 Carolina, facilities. Apotex also identifies as a
 5 comparator Teva Parenterals Inc.'s sterile injectable
 6 facility in Irvine, California. All three of these
 7 facilities are, of course, in the United States.

8 Apotex's Etobicoke and Signet facilities, by
 9 contrast, are not in the United States. Nor do they
 10 manufacture sterile injectables. Indeed, Apotex Corp.
 11 sells sterile injectables manufactured by third
 12 parties, such as Hospira.

13 Sandoz and Teva's U.S.-based facilities are
 14 not subject to the same legal regime that Etobicoke
 15 and Signet are subject to. These U.S.-based
 16 facilities are not subject to Section 801(a) of the
 17 Food, Drug, and Cosmetic Act. Their products cannot
 18 be detained without physical examination at the U.S.
 19 border. And Import Alerts cannot be adopted with
 20 respect to them.

21 Sandoz's and Teva's U.S.-based facilities,
 22 moreover, are subject to unannounced inspections.

1674

16:01:11 1 Article 1105. As the United States has noted,
 2 customary international law's Minimum Standard of
 3 Treatment has only been incorporated into 1105(1) to
 4 the extent that a State has accorded treatment to a
 5 covered investment. And with respect to investments,
 6 Article 1101(b) limits the scope of Chapter 11 to
 7 those investments within the territory of the Party.

8 The rule asserted by Claimants in
 9 Paragraph 469 of the Memorial is that a State must
 10 provide procedural safeguards to Aliens and Nationals
 11 alike on a nondiscriminatory basis. As the United
 12 States has noted previously, the prohibition against
 13 nationality-based discrimination does not exist in
 14 certain, but not all, rules of international law. I'm
 15 sorry--does exist in certain, but not all, rules of
 16 international law.

17 Restrictions against nondiscrimination exist
 18 within the framework of rules regarding limited areas,
 19 such as expropriation, denial of justice, and failure
 20 to provide full protection and security. Other than
 21 in limited circumstances, no established rule of
 22 customary international law has emerged that generally

1673

15:59:48 1 They are also subject to U.S. taxes. Apotex Inc.'s
 2 Etobicoke and Signet facilities, by contrast, are not.
 3 Apotex, thus, seeks to be treated as if it were a
 4 U.S.-based manufacturer, but does not seek to subject
 5 itself to unannounced inspections or U.S. taxes.

6 The UPS versus Canada Tribunal found
 7 determinative such differences in legal requirements.
 8 The Tribunal concluded that UPS Canada was not in like
 9 circumstances with Canada Post and essentially for the
 10 same reasons was not accorded less favorable treatment
 11 that Canada Post or treated differently because of
 12 nationality.

13 In short, Sandoz Inc.'s and Teva Parenteral's
 14 U.S. manufacturing facilities are not appropriate for
 15 comparison to Apotex's foreign facilities. For these
 16 reasons, Apotex cannot establish that it was
 17 sufficiently like Sandoz or Teva or that it was
 18 accorded less favorable treatment on the basis of its
 19 Canadian nationality. Apotex's Articles 1102 and 1103
 20 claims must, therefore, be rejected.

21 Finally, Members of the Tribunal, I turn to
 22 the Tribunal's Questions C1 and C2 related to

1675

16:02:32 1 prohibits economic discrimination against Aliens.

2 Now, I refer to the Tribunal to
 3 Paragraphs 373-379 of the United States's Amended
 4 Statement of Defense in Methanex, which is at CLA-37.

5 As the Methanex Tribunal observed in Part 4,
 6 Chapter C, Paragraph 25 of its Final Award: As to the
 7 question of whether a rule of customary international
 8 law provides a State, in the absence of a Treaty
 9 obligation, from differentiating in its treatment of
 10 Nationals and Aliens, international law is clear. In
 11 the absence of a contrary rule of international law
 12 binding on the State Parties, whether of conventional
 13 or customary origin, a State may differentiate in its
 14 treatment of Nationals and Aliens.

15 As the Methanex Tribunal further observed in
 16 that paragraph, "The text of the NAFTA indicates that
 17 the State Parties explicitly excluded a rule of
 18 nondiscrimination from Article 1105." Because
 19 Claimants have not established that any new rule of
 20 nondiscrimination exists, their claims fail.

21 But even assuming that a rule of
 22 nondiscrimination existed, the United States has

16:03:56 1 satisfied it. In other words, a Canadian national who
 2 owns a pharmaceutical manufacturing facility in Canada
 3 is treated the same as a U.S. national who owns a
 4 pharmaceutical manufacturing facility in Canada. U.S.
 5 law affords these exporters the same procedural
 6 safeguards regardless of nationality.

7 Additionally, a Canadian national who owns a
 8 drug facility in the United States has the same rights
 9 regarding access to courts and administrative remedies
 10 as a U.S. national who owns a facility in the United
 11 States.

12 Claimants have not established the contrary.
 13 We explain this in more detail in our Rejoinder at
 14 Paragraphs 218 to 230. Thus, as a factual matter, no
 15 discrimination exists in U.S. law on this point.

16 Claimants' allegations fail as both a matter of law
 17 and fact. Further, I note the Claimants are
 18 effectively asking the Tribunal to declare that States
 19 must treat those engaging in cross-border the same as
 20 those who have invested in a State's territory. The
 21 NAFTA has separate dispute resolution procedures for
 22 trade disputes, but customary international law does

16:06:19 1 MS. GROSH: Thank you.
 2 (Brief recess.)
 3 PRESIDENT VEEDER: Let's proceed.
 4 MS. GROSH: Thank you, Mr. President. I
 5 would like to address the two questions that were
 6 asked by the Tribunal, and then I propose turning over
 7 the microphone to my colleague, Mr. Sharpe.

8 First of all, Mr. Rowley asked about the
 9 position of Mr. Cruz. This was in connection with the
 10 Teva Parenteral's action. His name is Alonzo Cruz,
 11 and he's the FDA District Director for Los Angeles,
 12 California, and that's where Teva Parenteral's Irvine
 13 facility is located.

14 Then Mr. Crook's question about the Statutory
 15 and Regulatory Framework that prohibit or exempt
 16 commercially sensitive information from being
 17 disclosed, first of all, the two acts, the
 18 Federal--the Food and Drug Administration Act
 19 Section 301 prohibits anyone from providing trade
 20 secrets, and there are personal criminal sanctions
 21 that attach if that information is released. And I
 22 would also just note that, because of the statute, the

16:05:16 1 not require traders to be treated the same as
 2 investors.

3 Mr. President, unless there are any
 4 questions, we may want to break at this point for a
 5 short moment so we can shift our...

6 ARBITRATOR CROOK: One quick question,
 7 Counsel.

8 You referred someplace around the transcript,
 9 1720, to limitations on the United States' ability to
 10 disclose third-party information.

11 Can you elaborate a little bit? Are we
 12 talking about statutes here? Regulations?
 13 Administrative practices? What exactly is it that
 14 impedes you from doing what?

15 MS. GROSH: There are statute and
 16 regulations, Mr. Crook. I think I would like to
 17 confer with our colleagues from the FDA to give you,
 18 perhaps, a more precise answer.

19 ARBITRATOR CROOK: Thank you.

20 PRESIDENT VEEDER: Let's break there. Let's
 21 break for 15 minutes and we'll come back at 25 past
 22 4:00.

16:25:44 1 FDA has not even been in a position to provide that
 2 material to State Department colleagues in this case.
 3 And then there is the FOIA, and there are
 4 exemptions under the FOIA for confidential commercial
 5 information, which is a little bit different from
 6 trade secrets information. There are also regulations
 7 that we cited in letters to Apotex in connection with
 8 the document production, and I'm going to very briefly
 9 pass the floor over to my colleague, Ms. Thornton, who
 10 can give you a couple of citations to those
 11 regulations.

12 MS. THORNTON: Sure. In case you would like
 13 the citations, they are 21 USC Section 331(j); 21 CFR,
 14 Section 20.61; 5 USC, Section 552(b)(4); and 21 CFR
 15 20.85.

16 MS. GROSH: So, with that, if there are no
 17 further questions, I'd like to turn our presentation
 18 over to Mr. Sharpe.

19 PRESIDENT VEEDER: Thank you. Mr. Sharpe.

20 MR. SHARPE: Good afternoon, Mr. President
 21 and Members of the Tribunal.
 22 I am playing cleanup this afternoon. I don't

16:27:08 1 have any slides as I'll principally be responding to
 2 some points that were made earlier by the Claimants.
 3 Ms. McLeod stated during her opening statements last
 4 Monday that Apotex's claims on Jurisdiction and the
 5 Merits raised troubling implications for the NAFTA
 6 Parties. Apotex's arguments over the past week have
 7 exacerbated our concerns. I'll touch on a few of them
 8 this afternoon.

9 The first concern that Ms. McLeod identified
 10 is that Apotex's claims seek to expand NAFTA
 11 jurisdiction far beyond anything the NAFTA Parties
 12 contemplated when they concluded the Agreement. The
 13 NAFTA Parties expressly limited their consent to
 14 investment arbitration disputes brought by qualifying
 15 investors with covered investments. They did not
 16 consent to adjudicate trade-related disputes or to pay
 17 trade-related damages in investment arbitration.

18 Here, in our view, Apotex seeks to recover
 19 damages arising from a trade Measure--an Import
 20 Alert--that was addressed to two of Apotex's Canadian
 21 manufacturing facilities. That is wholly improper.
 22 Apotex Inc. is an exporter of generic drugs. It has

16:29:51 1 recognized as property under U.S. law or that it would
 2 be entitled to any property-like remedies under U.S.
 3 law such as compensation for the revocation of an
 4 ANDA. Apotex Inc.'s ANDAs, even finally approved
 5 ones, are never more than applications for revocable
 6 permission to export drugs to the United States for
 7 resale by others.

8 Further, freestanding definitions of property
 9 divorced from context are not relevant for determining
 10 what may be an "investment" for purposes of Article
 11 1139(g). Rather, Article 1139(g) must be understood
 12 as a whole, by reference to the objects and purpose of
 13 NAFTA Chapter 11. In particular, there's no basis for
 14 this Tribunal to give an ANDA status far beyond
 15 anything recognized under U.S. law as the law of the
 16 host State, nor is there any basis for the Tribunal to
 17 accept Apotex's extreme interpretation of Article
 18 1139(h).

19 None of the three NAFTA Parties accepts that
 20 Chapter 11 is meant to protect as investment interests
 21 money spent outside the territory of the host State.
 22 Indeed, Mexico's non-disputing Party submission has

16:28:29 1 made no investments in the territory of the United
 2 States. The only investment that Apotex Inc. claims
 3 in this arbitration are its ANDAs, and as the Apotex I
 4 and II Tribunal correctly concluded, ANDAs are not
 5 investments in the United States for purposes of
 6 Chapter 11. Whether unapproved, tentatively approved
 7 or finally approved, ANDAs are nothing more than
 8 applications for revocable permission to export
 9 products to the United States. All of the resources
 10 that go into the ANDAs themselves merely facilitate
 11 cross-border trade, and as such, ANDAs are neither
 12 intangible property for purposes of Article 1139(g),
 13 nor interest arising from the commitment of capital or
 14 other resources for purposes of Article 1139(h).

15 Apotex this morning again suggested that
 16 ANDAs are equivalent to trademarks, but as we made
 17 clear last week, this is not correct. Patents,
 18 copyrights, and trademarks have long been recognized
 19 as property in the United States. And Chapter 17 of
 20 the NAFTA expressly obligates the Parties to protect
 21 intellectual property such as patents and trademarks.
 22 But Apotex has pointed to no evidence that ANDAs are

16:31:06 1 expressly asked the Tribunal not to do so in this
 2 arbitration.

3 We heard this morning, once again, Apotex's
 4 request that the Tribunal consider the resources that
 5 Apotex Holdings has contributed to the United States,
 6 including to the U.S. enterprise, Apotex Corp., and to
 7 the ANDAs. Those resources would be relevant for
 8 determining whether Apotex Holdings is an investor
 9 with an investment in the United States, but that
 10 point is not disputed. Clearly, Apotex Holdings
 11 indirectly owns and controls the U.S. enterprise,
 12 Apotex Corp., and indirectly the ANDAs. But what
 13 Apotex appears to be asking the Tribunal to do is to
 14 treat Apotex Inc. as if it made the same contributions
 15 that Apotex Holdings had made, including to
 16 Apotex Corp.

17 But Apotex Inc. has no relationship with
 18 Apotex Corp. Apotex Inc. does not own or control
 19 Apotex Corp. Thus, the Tribunal must look at which
 20 investor made which contributions to the alleged U.S.
 21 investments. Here, there is no evidence that Apotex
 22 Inc. committed any resources to any investments in the

16:32:17 1 United States. As the Apotex I and II Tribunal
 2 concluded, all of those investments were made in
 3 Canada.

4 Many tribunals constituted under Chapter 11
 5 from Bayview to Grand River have recognized that a
 6 principal purpose of Chapter 11 is to protect only
 7 those investments made in the territory of the host
 8 State. If the Tribunal were to find that an ANDA
 9 constituted intangible property or interests arising
 10 from the commitment of capital outside the United
 11 States, the Tribunal would expose the NAFTA Parties to
 12 liability for money damages for investments made
 13 outside the territory of the host State.

14 Apotex has offered no credible argument for
 15 this Tribunal to break such new ground here.

16 Indeed, the Apotex I and II Tribunal
 17 carefully considered these arguments after two rounds
 18 of briefing and an oral hearing. It rejected them in
 19 their entirety as manifestly outside the jurisdiction
 20 of Chapter 11. If this Tribunal were to decline to
 21 give effect to that Award the Tribunal would be giving
 22 Parties, such as Apotex, a free pass to continue

16:34:31 1 The sole challenged Measure in this case, the
 2 Import Alert, did not relate to Apotex Corp., as an
 3 investment, or to Apotex Holdings, as an investor with
 4 an investment in the United States. To the contrary,
 5 as we and Mr. Vodra have made clear, an Import Alert
 6 is internal agency guidance. It is neither necessary
 7 nor sufficient for the detention of drugs. On its
 8 face, it does not create any legal rights or
 9 obligations and does not operate to bind FDA or the
 10 public. It thus, cannot be said to have any legally
 11 significant connection to Apotex Corp. Let me just
 12 return to three points I made last week.

13 ARBITRATOR ROWLEY: Could I just stop you
 14 there so I don't lose this? What if we were to
 15 conclude that the challenged Measure did operate to
 16 bind the FDA just to use your words? Would it, in
 17 those circumstances, relate to Holdings? You said it
 18 wouldn't relate to Corp. You didn't mentioned
 19 Holdings.

20 MR. SHARPE: I do not believe it would relate
 21 to Holdings as an investor with an investment in the
 22 territory of the United States. That is, Holdings is

1685

16:33:23 1 bringing vexatious claims simply by hiring new counsel
 2 and dressing up old claims with new arguments. That
 3 would disserve the interests of justice and do an
 4 end-run around finality of litigation. For Apotex,
 5 litigation is a stated part of its business plan. The
 6 only way to prevent Apotex from relitigating the same
 7 issues is to disallow such claims from proceeding.

8 In short, for all the reasons we gave during
 9 our argument last week and in our submissions, Apotex
 10 Inc. is not a qualified investor with covered
 11 investments, and its claims should be dismissed. The
 12 claims of Apotex Holdings on behalf of the its U.S.
 13 enterprise, fare no better. Apotex has acknowledged
 14 that it's not enough to have an investment in the
 15 territory of the host State in order to claim an
 16 investment for purposes of NAFTA Chapter 11. The
 17 challenged Measure also must relate to the investor
 18 and investment as required by Article 1101(1).

19 Apotex further acknowledges that, for
 20 purposes of Article 1101(1), the challenged Measure
 21 must have a legally significant connection to the
 22 investor and its investments.

16:36:00 1 only affected either by a reference to by Apotex Inc.
 2 or Apotex Corp. So to the extent that Holdings--to
 3 the extent it doesn't relate to Apotex Corp., it
 4 doesn't relate to Apotex Holdings as an investor with
 5 respect to its investment Apotex Corp.

6 ARBITRATOR ROWLEY: And if we concluded it
 7 did relate to Apotex Corp. or Apotex Inc., would it
 8 thus, relate to Apotex Holdings as the owner, direct
 9 or indirect, of those entities?

10 MR. SHARPE: I might give that some thought,
 11 Mr. Rowley, if I may.

12 ARBITRATOR ROWLEY: Perhaps tomorrow even,
 13 though it's not Reply. It's a reply to me.

14 MR. SHARPE: Thank you so much.

15 PRESIDENT VEEDER: Since you've been
 16 interrupted, are you going to deal with the Bellarno
 17 case that was cited by the Claimant?

18 MR. SHARPE: Yes.

19 PRESIDENT: Thank you.

20 MR. SHARPE: I'm just about to turn to that
 21 in a few moments.

22 I did want to return to three points I made

16:36:55 1 last week just to make those clear. I noted that
 2 Apotex Inc.'s sales to Apotex Corp. occur in Canada.
 3 That point is evident from Apotex's representations in
 4 U.S. and Canadian courts, and the point does not
 5 appear to have been disputed this morning. The
 6 consequence is that no U.S. Government measure
 7 interrupted any transactions between Apotex Inc. and
 8 Apotex Corp., contrary to Apotex's arguments
 9 throughout these proceedings.

10 Second, to the extent that Apotex Corp.
 11 complains because it could not import drugs from
 12 Etobicoke and Signet, the underlying Measure was not
 13 the Import Alert. Rather, the Measure was FDA's
 14 determination that those facilities were not cGMP
 15 compliant; and for that reason, drugs from those
 16 facilities were lawfully deemed to be adulterated,
 17 could be detained without physical examination and
 18 ultimately refused admission into the United States.

19 Third, the Measure that Apotex points to as
 20 showing a legally significant connection to the import
 21 alert was actually the Notice of Detention. The
 22 regulation Apotex cites states that the Notice of

16:39:24 1 States's jurisdictional objections with respect to
 2 "relating to" and how each Measure related to or did
 3 not relate to each alleged investor or investment, it
 4 certainly understood it in its Rejoinder on
 5 Bifurcation. It certainly could have addressed this
 6 argument in its Reply. It simply declined to do.
 7 If I might turn to the Bellarno case now,
 8 Apotex cited to this 1998 decision in Bellarno for the
 9 proposition that Import Alerts constitute automatic
 10 detentions. But it was following the Bellarno case
 11 that FDA amended the Import Alert to make clear that
 12 it did not call for automatic detention. If you look
 13 at the Import Alert in this case, Tab 33 of the Joint
 14 Core Bundle, it states at the top "The revision of
 15 this Import Alert dated August 17, 2007, changes the
 16 name of the Import Alert and removes reference to
 17 'automatic detention.' Changes are bracketed with an
 18 ellipsis."

19 Thus, at the time FDA had added Etobicoke and
 20 Signet to the Import Alert, FDA had made perfectly
 21 clear on the face of the documents that the drugs were
 22 not subject to automatic detention. To the contrary,

16:38:06 1 Detention needs to be sent to the owner or consignee.
 2 The Notice of Detention, thus, would have been sent to
 3 any Apotex consignee. Thus, even if there had been
 4 one of the so-called "drop shipments" by which
 5 Apotex Corp. arranged for drugs to be shipped to a
 6 company in the United States, that company still would
 7 have received a Notice of Detention as the consignee
 8 of the product.

9 Now, we heard this morning Apotex's objection
 10 to the "trinity of measures." But this is not an
 11 objection that is different from the arguments that
 12 the United States made in its Counter-Memorial. I
 13 don't believe I have time to walk through the various
 14 submissions, but I would just point you to a few
 15 references in the Parties' pleadings. Perhaps, the
 16 Tribunal could have reference to our Counter-Memorial
 17 at Paragraphs 85 and 274 where the two Measures are
 18 discussed, the U.S.'s Reply on Bifurcation at
 19 Paragraph 42, and then Apotex's Rejoinder on
 20 Bifurcation which discusses the so-called "trinity of
 21 measures." The point simply being that to the extent
 22 that Apotex did not clearly understand the United

16:40:43 1 the version of the Import Alert Apotex submitted in
 2 this arbitration, which is C-110, makes clear by its
 3 terms and in bold text: "Note: This Import Alert
 4 represents the Agency's current guidance to FDA field
 5 personnel regarding the manufacturers and/or products
 6 at issue. It does not confer any rights for or on any
 7 person and does not operate to bind FDA or the
 8 public."

9 Further, and contrary to Apotex's suggestion
 10 this morning, the challenged Measure in this case can
 11 in no way be compared with the import permit
 12 requirement in Cargill. There, Mexico declined to
 13 give Cargill's Mexican investment in Mexico an Import
 14 Permit that it required in order to operate lawfully
 15 there. Here, by contrast, Apotex Corp. and every
 16 other supplier of drugs from Apotex Inc. in the U.S.
 17 could not sell those drugs because they were lawfully
 18 deemed to be adulterated. Cargill would have been a
 19 very different case if Mexico had found Cargill's
 20 high-fructose-corn syrup to have been adulterated and
 21 on that basis denied its importation into Mexico. But
 22 that's obviously not what happened in that case.

16:42:02 1 The Tribunal determined that Mexico had
 2 devised and implemented the Import Permit requirement
 3 and the IEPS tax in order, impermissibly, to favor the
 4 Mexican sugar industry. The cases are in no way
 5 comparable.

6 We also heard this morning Apotex's
 7 representations that Apotex Corp. was set up
 8 specifically to market and distribute drugs
 9 manufactured by Apotex Inc. As we discussed in
 10 Paragraph 309 of our Counter-Memorial, this statement
 11 flatly contradicts statements Apotex has made when
 12 seeking to avoid jurisdiction in U.S. courts. In the
 13 AstraZeneca Case, which is cited in that paragraph in
 14 the footnote, for instance, Apotex Corp. denied that
 15 it "acts in concert with Apotex Inc. for the purposes
 16 of marketing, distributing, and selling generic
 17 pharmaceutical products within the United States."

18 It remains unclear to us how Apotex Corp.
 19 could have been set up specifically to market drugs
 20 from Apotex Inc. and yet not act in concert with
 21 Apotex Inc. for the purposes of marketing,
 22 distributing, and selling generic pharmaceutical

16:44:27 1 evaluate each measure and each alleged investor and
 2 investment. In our view, it is perfectly clear that
 3 the sole challenged Measure in this case had no
 4 legally significant convention to an investor or
 5 investment. To the contrary, the challenged Measure
 6 had a mere incidental impact on Apotex Corp. It did
 7 not create any legal impediment to Apotex Corp.'s
 8 operations.

9 And to the extent that Apotex Corp. or any
 10 other company could not import drugs from Etobicoke
 11 and Signet, the underlying reason was that drugs from
 12 those facilities were lawfully deemed to be
 13 adulterated and, on that basis, could be refused
 14 admission to the United States.

15 If the Tribunal were to find a legally
 16 significant connection in this case, it would be
 17 creating an indeterminate class of so-called investors
 18 who could bring NAFTA Chapter 11 claims merely because
 19 they lost access to foreign supplies because those
 20 foreign suppliers failed to meet minimum U.S.
 21 regulatory requirements for the importation of goods.
 22 The NAFTA Parties, we submit, did not create

16:43:12 1 products within the United States. Nor is there any
 2 reason to conclude that the Import Alert had a legally
 3 significant connection to Apotex Corp. simply because
 4 Apotex Corp. lost 80 percent of the supplies from a
 5 foreign supplier or because labels in the United
 6 States indicate that certain drugs from Etobicoke and
 7 Signet are made by Apotex Inc. and for Apotex Corp.

8 By Apotex's logic, if Apotex sourced
 9 80 percent of a product from Hospira and the Hospira
 10 facility were put on Import Alert, then Apotex
 11 Holdings could bring a NAFTA Chapter 11 claim on
 12 behalf of Apotex Corp. for those lost sales.
 13 Presumably, Apotex would introduce into evidence the
 14 labels showing that those drugs were expressly made by
 15 Hospira and for Apotex Corp. But what would be the
 16 legally significant connection between the Import
 17 Alert for Hospira and Apotex Corp.? We submit that
 18 there would be no legally significant connection
 19 there, just as there is no legally significant
 20 connection between the Import Alert and Apotex Corp.

21 To respond to Mr. Crook's question, the
 22 United States does invite the Tribunal to carefully

16:45:33 1 Chapter 11 to ensure against such risks.

2 ARBITRATOR CROOK: Before you leave Bellarno,
 3 just very quickly, and if you can't answer it off the
 4 top of your head, fine, but at the end, His Honor,
 5 Judge McGlaughlin did grant Bellarno's motion for
 6 summary judgment on something. So Bellarno won some
 7 principle here. I can't tell from my quick reading
 8 what it is that he granted summary judgment for.

9 Can you tell us what exactly the judge
 10 upheld?

11 MR. SHARPE: Mr. Crook, we had some
 12 discussions with our FDA counsel during the break, but
 13 I didn't record all of that. So if it would be
 14 permissible, I'll just reconvene with her and get the
 15 right information to you.

16 ARBITRATOR CROOK: Thank you.

17 PRESIDENT VEEDER: While you're doing that,
 18 it would be very helpful to be taken through the
 19 Bellarno decision to try and extract what the relevant
 20 wording was there of the Import Alert that you say is
 21 very different from the Import Alert at issue in this
 22 arbitration.

16:46:48 1 MR. SHARPE: Thank you, Mr. President.
 2 Finally, I would like to spend a few minutes
 3 responding to five arguments made this morning on
 4 Article 1105.

5 First, Apotex stated that it did, in fact,
 6 allege treatment of an investment in its Memorial and
 7 Reply, but Apotex has conflated, in our view, its
 8 statements on the legal standard for Article 1105 with
 9 its factual allegations in this case. Nowhere in its
 10 submissions has it alleged facts that constitute
 11 treatment of investments as opposed to treatment of
 12 investors.

13 Second, Apotex points to U.S. Bilateral
 14 Investment Treaties since 2003 containing statements
 15 on due process as evidence that it's proposed
 16 customary international law rule. These agreements,
 17 however, refer to due process as part of the denial of
 18 justice, not as a general rule of due process
 19 affecting all administrative decision making. They
 20 are simply not relevant to the Tribunal's inquiry
 21 here.

22 Third, Apotex argues that there is no

16:49:10 1 decision not to take enforcement action against a
 2 company. The former is reviewable by any of the means
 3 we've outlined throughout these proceedings.

4 In particular, in this case, Apotex could
 5 have challenged the detention of its products and
 6 appealed the process up to the FDA Commissioner.
 7 We've also showed how these decisions could have been
 8 brought in U.S. courts. If FDA had made a mistake and
 9 put Apotex on Import Alert with no justification, that
 10 decision was subject to challenge through several
 11 means.

12 On the other hand, in Mr. Vodra's testimony,
 13 starting at transcript Page 1155, he was addressing
 14 FDA's exercise of discretion not to take action
 15 against a company. Mr. Vodra made clear that even the
 16 decision--that decision is subject to very limited
 17 review, for example, for abdication of the statute for
 18 improper motives. Mr. Vodra used a particular
 19 example, President Nixon decision's not to enforce
 20 busing laws.

21 Mr. Vodra then explained that--Page 1157 of
 22 the transcript--"but the day-to-day decision about

1697

16:48:01 1 evidence in the record that Apotex's counsel advised
 2 Apotex on any of the four local remedies available to
 3 it. That is, in our view, not correct. Exhibit R-201
 4 reflects that Apotex and its counsel discussed
 5 bringing a lawsuit against the FDA. And further
 6 communications between Apotex and its counsel have
 7 been withheld on privilege grounds and, as I
 8 understand, are not in the record.

9 Fourth, Apotex argues that the only way to
 10 lift an Import Alert was through re-inspection. This,
 11 of course, assumes the correctness of FDA's cGMP
 12 determinations. But if Apotex had thought that those
 13 determinations were based on mistakes and
 14 misunderstandings, the administrative remedies
 15 provided Apotex the opportunity to correct those
 16 alleged mistakes and misunderstandings.

17 Fifth, Apotex suggested that FDA regards
 18 itself as somehow above the law, citing Mr. Vodra's
 19 testimony for this point. This is not correct and
 20 it's not what Mr. Vodra testified to. In this regard,
 21 it's necessary to distinguish between FDA's decision
 22 to take enforcement action against a company, and the

16:50:17 1 whether you bring a case against Company A versus
 2 Company B and whether you bring a seizure versus an
 3 injunction, whether you bring a criminal prosecution,
 4 those are--absent evidence of selective prosecution
 5 for improper motivation, are not reviewable by a
 6 federal court."

7 It was the decision not to take action that
 8 the U.S. Supreme Court said was not reviewable in
 9 Heckler versus Chaney. We quoted that case for you in
 10 Mr. Bigge's presentation last week which laid out
 11 various reasons such decisions are not subject to
 12 review absent circumstances that are not present here.

13 Mr. President, Members of the Tribunal,
 14 unless there are further questions, I would ask that
 15 you call on Ms. McLeod for final observations from the
 16 United States.

17 PRESIDENT VEEDER: Please. Welcome back.

18 Oh, we have a question.

19 ARBITRATOR ROWLEY: I'm sorry. I misled my
 20 President.

21 Mr. Sharpe, think of ANDA that has been
 22 approved in the hands of a U.S.-based pharmaceutical

16:51:48 1 manufacturer.

2 What--how would you describe it? What rights
3 does to give that U.S.-based manufacturer?

4 MR. SHARPE: Our understanding, Mr. Rowley,
5 is that it doesn't have any different rights for
6 purposes of Chapter 11 than if it were held by a
7 foreigner or even if it were tentatively approved.

8 The main reason is it has certain qualities
9 of property: It can be sold, it can be owned, and so
10 forth. But the main distinction between property and
11 an ANDA is that it's fully revocable by the Government
12 for--without having to provide any property-like
13 remedies such as payment for the taking of that
14 property.

15 Now, the Government can take it for issues
16 that concern the holder of the ANDA. For instance, if
17 there had been misrepresentations in the application.
18 But it can also be revoked, as I understand it, for
19 matters wholly outside of your control. For instance,
20 if there were issues with new scientific information
21 about issues about the brand drug, you might lose your
22 ANDA and you have no right to any compensation for the

16:54:16 1 far as that ANDA remains approved.

2 But even after it has been finally approved
3 and you have been manufacturing for years, it is
4 revocable for any of the number of reasons stated by
5 statute.

6 ARBITRATOR ROWLEY: I understand.

7 MR. SHARPE: Okay.

8 ARBITRATOR ROWLEY: Now, let's think of a
9 Canadian pharmaceutical manufacturing facilities in
10 Canada. It applies for an ANDA and it is granted one
11 and it's not subject to revocation at the moment
12 because of--for scientific reasons or reasons of
13 deception.

14 Does it then have an authorization to sell,
15 manufacture for sale, those drugs in the United
16 States?

17 MR. SHARPE: Yes, that's my understanding.

18 ARBITRATOR ROWLEY: And so it--I'll tell you
19 why I'm pursuing this. I'm looking at the wording of
20 the Apotex I and II reasons, and what I'm trying to
21 come to grips with is what that Tribunal was talking
22 about at Paragraph 224. And I don't know whether

16:52:56 1 Government taking it away from you.

2 ARBITRATOR ROWLEY: Gotcha.

3 I don't mean to cut you off but it's not
4 quite addressing the point that I want you to address.

5 Assume that you've got a U.S.-based
6 pharmaceutical manufacturer who has filed an
7 application for an ANDA and it's been granted it, and
8 it is not subject to those matters you just mentioned.
9 There was no deception, there had been no changes in
10 the scientific--or relevant scientific changes. So it
11 now has an ANDA.

12 Can it then manufacture and sell the drugs in
13 question in the United States?

14 MR. SHARPE: Yes, it can manufacture and sell
15 the drugs in the United States.

16 ARBITRATOR ROWLEY: Would it be--I know you
17 don't like the expression "authorization to
18 manufacture and sell," but that seems to be what it is
19 in the hands of a U.S. owner.

20 MR. SHARPE: Right. I would think in the
21 hands of a U.S. or foreign, it would be an
22 authorization in the sense that you are permitted so

16:55:31 1 Paragraph 224 is handy to you or not.

2 MR. SHARPE: I think I know the paragraph,
3 yes.

4 ARBITRATOR ROWLEY: In the second sentence
5 the Tribunal says: The jurisdictional issue here
6 turns upon the inherent nature of the relevant ANDAs.

7 And just so you know what my--what is
8 troubling me, "the relevant ANDAs" there are the two
9 ANDAs in question, their applications that have not
10 been approved, not the nature of Apotex's rights over
11 them.

12 And then it carries on and set out about even
13 assuming that the ANDAs were Apotex's exclusive
14 property, they remained no more than applications for
15 permission in this case--or application for permission
16 to in this case export.

17 And I'm wondering whether those words capture
18 ANDAs that have been approved?

19 MR. SHARPE: Yes, I believe they do. I had
20 understood this, when I read this, to be responding to
21 Claimants' response to the United States's arguments,
22 that we said, Members of the Tribunal, this ANDA

16:56:57 1 really in this case is operating as an export license,
 2 although it is not an export license, but this
 3 facility is overseas, and this is the cost of its
 4 selling its drugs in the United States.

5 And Apotex responded, as I recall, well,
 6 United States, that's not correct because an ANDA is
 7 required of anyone who wishes to sell a generic drug
 8 in the United States. So we're not subject to
 9 different regulations simply because we're in Canada
 10 versus a company in the United States.

11 And I had understood the Tribunal to be
 12 saying here that although it is not an export license,
 13 it has the effect of an export license in this case.
 14 That is, Apotex hadn't brought any investment to the
 15 United States in order to sell its drugs. It simply
 16 obtained this application to market those drugs, but
 17 there was no--there were no resources of investment
 18 brought to the United States in order to obtain that
 19 application that served in that case like an export
 20 license.

21 ARBITRATOR ROWLEY: Thank you.

22 MR. SHARPE: Thank you, Mr. President,

16:59:23 1 drug availability. And I thought about the competing
 2 pressures FDA faces to follow U.S. laws and
 3 regulations; to work with drug companies to try avoid
 4 dangerous shortages of safe and effective drugs; and
 5 to adapt to a now-globalized pharmaceutical industry.

6 To Apotex and its legal Experts, FDA's
 7 choices appear very simple. In presenting its case,
 8 Apotex reviewed three-page Warning Letters, tallied
 9 the violations identified, and drew legal conclusions
 10 about who received better or worse treatment.
 11 Apotex's simplistic analysis, however, does not
 12 approach the task that FDA faces. It does not grapple
 13 with FDA's challenges, and, therefore, does not
 14 grapple with weighing the risk factors FDA has to deal
 15 with in these challenges. Apotex simply lacks the
 16 expertise, knowledge, and information to do so.

17 At the same time, Apotex appears not to want
 18 to take any responsibility for why its drug products
 19 were deemed adulterated or to try to understand the
 20 basis for FDA's concerns about its manufacturing
 21 practices. Apotex, for example, acknowledges that it
 22 often failed to submit Field Alert Reports on time,

16:58:24 1 Members of the Tribunal.

2 PRESIDENT VEEDER: Thank you very much.
 3 Please don't feel too hurried. We've interfered with
 4 the timetable. You have at least 15 minutes left, but
 5 if you need longer, do tell us.

6 MS. MCLEOD: Thank you.

7 Mr. President, Members of the Tribunal, I'm
 8 pleased to have the opportunity to close the United
 9 States's arguments in these proceedings. I regret
 10 that I wasn't able to attend all of last week's
 11 proceedings, but I have read the transcripts with
 12 great interest. As I stated a week ago, I am
 13 appearing in these proceedings not simply to highlight
 14 important Legal Arguments for the United States, but
 15 also to emphasize the importance of the case to the
 16 U.S. Government.

17 As I reflected on the case over the weekend,
 18 I thought about the difficult position that FDA often
 19 finds itself in, weighing decisions that literally
 20 have life-and-death consequences for millions of
 21 American consumers. I thought about the challenges
 22 the Agency faces when balancing drug safety against

17:00:37 1 and that some of them were filed more than a year
 2 late. But it dismisses these serious violations of
 3 U.S. law as mere paperwork violations.

4 Further, Apotex acknowledges that it recalled
 5 640 batches of 42 different drugs from the U.S. market
 6 for cGMP problems. But it claims to have done so not
 7 to protect U.S. consumers from adulterated drugs, but
 8 as a mere goodwill gesture to FDA. And yet, when FDA
 9 has declined to take action against other companies,
 10 Apotex and its Experts are quick to assume that FDA
 11 has acted arbitrarily.

12 Ben Venue's Ohio facility provides a perfect
 13 example. As you heard last week, FDA found serious
 14 cGMP problems at that facility, but the Agency
 15 declined to take immediate enforcement action. Health
 16 Canada and the EU, by contrast, quickly blocked
 17 importation of drugs from that facility into Canada
 18 and Europe.

19 Mr. Bradshaw and Mr. Johnson drew the
 20 following conclusion: "It is remarkable that,
 21 while--sorry; "it is remarkable that while the U.S.
 22 claims that FDA is a worldwide leader in regulating

17:01:56 1 drugs for public health, FDA filed a complaint against
 2 Ben Venue and entered into a Consent Decree only in
 3 late January of 2013, over a year after Canadian and
 4 EU regulators imposed their respective bans on the
 5 firm's products. In our view, this shows that FDA is
 6 applying its discretion in an arbitrary manner." And
 7 this is a quote from the second Bradshaw Report,
 8 Paragraph 58. That's Messrs. Bradshaw and Johnson's
 9 professional view.

10 This may seem like a reasonable inference
 11 from their vantage, but it's an inference drawn from
 12 two data points. It compares FDA's actions against
 13 the actions of Canada and the EU and then draws a
 14 definitive legal conclusion. What's missing from this
 15 legal conclusion is any consideration of the other
 16 factors in FDA's risk-based approach, including
 17 shortages of medically necessary drugs.

18 Let me read from this February 10, 2012,
 19 article from the New York Times, which makes the point
 20 very well. The title is "Supply of a Cancer Drug May
 21 Run Out Within Weeks." "A crucial medicine to treat
 22 childhood leukemia is in such short supply that

17:03:08 1 hospitals across the country may exhaust their stores
 2 within the next two weeks leaving hundreds and perhaps
 3 thousands of children at risk of dying from a largely
 4 curable disease, federal officials and cancer doctors
 5 say. 'This is dire,' said Valerie Jensen, Associate
 6 Director of the Food and Drug Administration's Drug
 7 Shortages program. 'Supplies are just not meeting
 8 demand.'

9 The drug is methotrexate, and the cancer it
 10 treats is known as acute lymphoblastic leukemia or
 11 ALL, which most often strikes children ages 2 to 5.
 12 It is an unusually virulent cancer of white blood
 13 cells that are overproduced in bone marrow and invade
 14 other parts of the body.

15 "Ben Venue Laboratories was one of the
 16 nation's largest suppliers of injectable
 17 preservative-free methotrexate, but the company
 18 voluntarily suspended operations at its plant in
 19 Bedford, Ohio, in November, because of 'significant
 20 manufacturing and quality concerns,' the company
 21 announced.

22 "Since then, supplies of methotrexate have

17:04:13 1 gradually dwindled to the point where oncologists now
 2 say they are fearful that shortfalls may occur at many
 3 hospitals within two weeks.

4 "'This is a crisis that I hope the FDA's hard
 5 work can help to avert,' said Dr. Michael P. Link,
 6 President of the American Society of Clinical
 7 Oncology. 'We've worked very hard to take what was an
 8 incurable disease and make it curable for 90 percent
 9 of the cases. But if we can't get this drug anymore,
 10 that sets us back decades.'"

11 This article helps explain why FDA sought to
 12 prevent Ben Venue from immediately shutting down its
 13 Ohio facility. And I ask you: Could any reasonable
 14 observer state, as Messrs. Bradshaw and Johnson have
 15 stated, that FDA's action "shows that FDA is applying
 16 its discretion in an arbitrary manner"?

17 It is always easy to second-guess, to draw
 18 inferences from incomplete facts, to see the world in
 19 black and white. But FDA does not have the luxury to
 20 choose black or white, to always prioritize drug
 21 safety over drug availability. FDA has to make
 22 difficult choices, and it is not always clear to those

17:05:21 1 outside looking in to understand what factors tilted
 2 the scale in one direction or the other.
 3 But simply because one does not understand
 4 precisely why a decision was made does not make that
 5 decision arbitrary. This is why U.S. courts generally
 6 refuse to hear challenges to FDA's decision not to
 7 take enforcement action because such actions are
 8 committed to Agency discretion by law.

9 The fact that different drug authorities
 10 around the world reacted differently to Apotex's
 11 manufacturing problems shows that there's no one
 12 correct or legal response to similar cGMP problems.
 13 On one end is New Zealand's Medsafe. Medsafe reviewed
 14 FDA's findings and Apotex's response to those
 15 findings. Medsafe then informed Apotex that if Apotex
 16 had been a New Zealand company, Medsafe would have
 17 shut them down.

18 On the other end is Health Canada. Health
 19 Canada performed its own inspections at Etobicoke and
 20 Signet in the fall of 2009. Health Canada found more
 21 violations and arguably more serious violations than
 22 even FDA had found at either facility. Undoubtedly,

1712

17:06:33 1 Health Canada was alarmed to have found that Apotex
 2 was fabricating toxic and nontoxic material without
 3 taking precautions to prevent cross-contamination.
 4 And certainly Health Canada found it unacceptable for
 5 Apotex to have repackaged for Canada drugs that had
 6 failed testing for the United States.

7 In fact, Health Canada identified so many
 8 serious problems that, under Canadian law, the Agency
 9 could have stripped Apotex of its operating license
 10 and shut down its facilities. But Health Canada opted
 11 not to do so. Instead, Health Canada devoted
 12 extraordinary resources to ensuring that Etobicoke and
 13 Signet remained open and that they continued producing
 14 drugs for the Canadian market.

15 As outsiders to their decision making, we
 16 can't know all of the reasons that motivated that
 17 decision. But we do know that Canada was then facing
 18 a national drug shortage crisis and we know that one
 19 in five prescriptions in Canada reportedly is filled
 20 with an Apotex drug. None of us, therefore, is in a
 21 position to criticize Health Canada for not having
 22 shut down Etobicoke and Signet.

1713

17:07:39 1 There is a middle ground between shutting a
 2 facility down and continuing to allow production while
 3 problems are being fixed, and that is temporarily
 4 suspending importation. That is the approach that FDA
 5 chose. After applying FDA's risk factors, the Agency
 6 deemed it most appropriate to add Etobicoke and Signet
 7 to the Import Alert. Health Canada and Medsafe viewed
 8 the issues differently, but their responses were no
 9 less legitimate.

10 Mr. President, Members of the Tribunal,
 11 Apotex suggested that the United States was making
 12 policy arguments because it is struggling with the law
 13 or the facts. Nothing could be further from the
 14 truth. In fact, the purpose for the broader factual
 15 and policy context I and my colleagues have presented
 16 is twofold: First, it provides the context in which
 17 Apotex's flagrant conduct with respect to cGMP
 18 practices and the serious charges it has levied
 19 against the FDA should be considered; second, the
 20 United States is confident that the arguments the
 21 United States presented on the law and facts are
 22 unquestionably consistent with the intent of the NAFTA

1714

17:08:49 1 Parties, as reflected in the text of the NAFTA.
 2 Apotex rightly points out that in
 3 Article 1108 the Parties to the NAFTA had the ability
 4 to except certain measures from the National
 5 Treatment, Most-Favored-Nation Treatment, and the
 6 Minimum Standard of Treatment protections and
 7 questioned why the United States had not excepted the
 8 FDA's Measures if they were so sensitive.

9 The simple answer is that there was no need
 10 to do so based on the text of the NAFTA. But here,
 11 where Apotex has stretched the limits of the
 12 jurisdictional and substantive provisions of the NAFTA
 13 to advance its claims beyond what was ever
 14 contemplated by the Parties, we feel compelled to
 15 raise the significant policy consequences that would
 16 ensue from an Award based on Apotex's faulty
 17 arguments.

18 As I stated last week, the NAFTA Parties did
 19 not intend for investment Tribunals to sit
 20 retrospectively in judgment of the discretionary
 21 exercise of the sovereign power in the manner Apotex
 22 suggests. This is particularly true with regard to

1715

17:09:52 1 the protection of health and well-being of that
 2 Sovereign's citizens, and where there is no evidence
 3 that the FDA acted arbitrarily or applied its
 4 risk-based approach any differently to Apotex than to
 5 other countries [sic].

6 This is especially true here, where that
 7 authority was exercised in accordance with
 8 long-standing domestic law and well-established FDA
 9 practice, where Agency personnel exercised their
 10 regulatory authority in good faith, and where the
 11 decisions were made rationally in light of all
 12 available information. Again, there is nothing in the
 13 record of this case that suggests, much less
 14 demonstrates, the contrary.

15 Apotex impermissibly seeks to create a
 16 presumption that every time FDA issues a Warning
 17 Letter and places a generic drug manufacturer's
 18 facility on Import Alert, it has violated
 19 international law unless it can justify every instance
 20 when it has issued a warning letter and not placed the
 21 facility on Import Alert or taken other action.

22 But FDA often issues Warning Letters without

17:10:55 1 then issuing an Import Alert or taking other action.
 2 Apotex's presumption would impose an unworkable burden
 3 on the Agency to produce sensitive documentation that
 4 would fully capture the factors that the Agency
 5 considered about other firms. Apotex, not the U.S.
 6 Government, bears the burden of proving its claims,
 7 and it has failed to do so here.

8 Throughout these proceedings, Apotex has
 9 impermissibly sought to push the boundaries of
 10 Chapter 11 jurisdiction. It has asserted an
 11 investment where there is none. It has put forward
 12 claims based on Measures that do not relate to the
 13 only investment in this case. And it has asserted
 14 breaches of international law in ordinary regulatory
 15 decision making, rather than demonstrated that it was
 16 accorded less favorable treatment or denied the
 17 Minimum Standard of Treatment. You have heard nothing
 18 this past week that would justify granting Apotex the
 19 relief it seeks.

20 Members of the Tribunal, for all the reasons
 21 set out in the United States's pleadings and oral
 22 argument, we respectfully request that you: One,

17:13:14 1 So we come to the end of today, and under our
 2 order last Friday, we come back for 9:00 tomorrow to
 3 hear the Closing Reply Submissions from the Claimant.
 4 And then, after a break, the Closing Reply Submissions
 5 from the Respondent.

6 There is a certain amount of housekeeping
 7 which we will need to address tomorrow. So we raise
 8 it now simply because it may be agreeable for the
 9 Parties to come to some agreement about that.

10 The question of costs has just been raised.
 11 If mid-January is what you both have in mind for the
 12 first round of cost submissions, that would be
 13 approved by the Tribunal. But we think it may go
 14 beyond that. And again, please don't read into this.
 15 You're asking for costs, both if we make a decision,
 16 and costs if we're asked for an Award.

17 But since the questions of cost go both to
 18 allocation as reasonableness in amount, then I think
 19 you should have a right of Reply to the other Party's
 20 cost submissions, simply--effectively, looking at the
 21 overall quantum, whether the sum has been reasonably
 22 incurred in a reasonable sum. So we need to look for

17:12:03 1 dismiss with prejudice all claims of Apotex Holdings
 2 Inc. and Apotex Inc. for lack of jurisdiction; two, if
 3 jurisdiction is found, dismiss with prejudice all
 4 claims of Apotex Holdings and Apotex Inc.; and, three,
 5 order that Apotex bear all costs of the proceedings,
 6 including the United States's costs for legal
 7 representation and assistance.

8 We also invite the Tribunal to order the
 9 Parties to make their cost submissions within a
 10 reasonable time following these proceedings, perhaps
 11 by mid-January, so that final invoices can be obtained
 12 from Experts.

13 Mr. President, Members of the Tribunal, this
 14 concludes the Respondent's closing statement. On
 15 behalf of United States, I wish to thank ICSID,
 16 particularly Mr. Taylor, for superb support throughout
 17 these proceedings, Ms. Larson, for her patience and
 18 able assistance, and the Tribunal for their careful
 19 consideration in this matter.

20 Thank you very much.

21 PRESIDENT VEEDER: Thank you very much, too.
 22 We have no questions at this stage.

17:14:34 1 a date, I think, for a short response. It need not be
 2 a very long delay, but it would be a week or two
 3 weeks, I suspect. So could you think about that.

4 We've had marvelous service as regards to
 5 transcript, but we would like to feel confident within
 6 a week or so we are working off a transcript that was
 7 not subject to any egregious error which later a Party
 8 might wish to raise. So we'd like to put a time limit
 9 on a final check through the transcript. Don't worry
 10 about small things, but if there's a negative missing,
 11 it tends to be quite important for that to be drawn to
 12 our attention.

13 That was all we had by way of housekeeping.
 14 We'd like to come back to that, obviously, at end of
 15 tomorrow.

16 Is there anything else--we ask the Claimants
 17 first--that we need to address before we depart
 18 tomorrow lunchtime?

19 MR. LEGUM: I think for the time being,
 20 Mr. President, the Claimants would simply join in the
 21 United States's thanks to ICSID for superb support and
 22 to the Tribunal for its careful attention. We'll

17:15:34 1 consider these issues and come back to the Tribunal.

2 PRESIDENT VEEDER: Thank you for that, too.

3 On the Respondent's side, is there any
4 outstanding housekeeping we need to think about before
5 we close the hearing at midday or lunchtime tomorrow?

6 MS. GROSH: No outstanding issues at this
7 time, Mr. President.

8 PRESIDENT VEEDER: Well, we will see you
9 tomorrow at 9:00. Thank you all very much.

10 (Whereupon, at 5:15 p.m., the hearing was
11 adjourned until 9:00 a.m. the following day.)

12

13

14

15

16

17

18

19

20

21

22

CERTIFICATE OF REPORTER

I, Dawn K. Larson, RDR, Court Reporter, do hereby certify that the foregoing proceedings were stenographically recorded by me and thereafter reduced to typewritten form by computer-assisted transcription under my direction and supervision; and that the foregoing transcript is a true and accurate record of the proceedings.

I further certify that I am neither counsel for, related to, nor employed by any of the parties to this action in this proceeding, nor financially or otherwise interested in the outcome of this litigation.

DAWN K. LARSON